

### social development

Department: Social Development REPUBLIC OF SOUTH AFRICA

### **Setting up Projects':** Lessons from DSD

#### Second Economy Strategy conference 29 Sept 2008











- Two year research programme to evaluate DSD services and projects in ISRDP and URP nodes
- Evaluations in mid 2006 and early 2008
- Focus on Poverty Relief Programme (PRP) projects
- Participatory assessment with project members, beneficiaries and DSD officials
- 86 projects in 1st evaluation, and 62 revisited in 2<sup>nd</sup> evaluation









## **Key issues**

- Business plans
- Beneficiary/member selection
- Training and support
- M&E and learning









# **Business plans**

- Generally abstract and too ambitious insufficient work done on analysing conditions in which the project will operate
- Mostly done by consultants and imposed on members, thus not taking members skills, knowledge, limitations and contextual factors into account
- Projects locked into entrepreneurship framework when needs are more diverse









# **Business plans - lessons**

- **Iterative** business plans that start small and expand with success
- **Participatory** identification of strengths, weaknesses, opportunities with members and **facilitate** planning by members
- Don't assume small business model in every case

   needs might be better served by offering other
   interventions, even if still in project form (e.g. home based care, food security with possibility but not
   imperative for income generation, etc)
- Adopt a **livelihoods framework** to identify and build assets which include, but are not limited to, income









# **Beneficiary/member selection**

- Projects that emerged from existing activities in communities were more sustainable and tenacious than those that were started new
- Many projects initiated with members who never knew or worked with each other before
- Projects tended to be run by a small core group in a relatively undemocratic way - often the pioneers of the project who 'owned' it









# Beneficiary/member selection - lessons

- Build on **existing initiatives** rather than starting new projects
- If income generating projects are to be businesses, not everyone can be a member: **division** between members who get dividends (owners) and workers who get regular wages
- Members to choose who they want to work with









### **Training and support**

- Project members did receive training, but not always relevant, appropriate or practically useful
- Key training needs: financial management, project management, OD, technical
- Weak links between projects and service providers, including government departments
- Very poor integration of support to projects









### **Training and support - lessons**

- Sequenced training so that information/training is provided when needed
- Skills audit of project members and broader before start of projects so that skills and knowledge of local population can be mobilised to assist projects
- Government departments and other service providers develop support plans on basis of requirements of projects – NB role of municipalities in co-ordinating information about projects in their area of jurisdiction and sharing with relevant service providers
- Issue of **aligning planning and budgeting processes** in municipalities and departments









# **M&E and learning**

- M&E systems externally generated
- Focused on reporting on funds spent and upward accountability
- Projects not interacting with each other to learn









# **M&E and learning - lessons**

- Develop participatory M&E system that permits members to monitor own performance and draw lessons from it
- Link M&E into a learning framework reflection time required (both in government departments and in projects)
- More interaction between projects for peer-topeer learning









### Comments

- Does expenditure of public money on projects justify outcomes (return on investment), especially when few people benefit?
- Emphasis on projects that have a wide base of beneficiaries and these are mostly social services
- Need some link into formal systems of governance to enable ongoing funding and support appropriate to ongoing provision of services
- Necessary to reconceptualise approach to projects so that strengthening livelihood assets is the objective (of which income generation may be a part, but not the whole)





