



TRADE POLICY AND SOUTH AFRICA (MODULE 1)

A Simulation of the SA-US AGOA negotiations!

Facilitated by Dr Faizel Ismail

Negotiating South Africa's inclusion in the Extension of The African Growth and Opportunity Act (AGOA):

A Game of Chicken

WORKSHOP OBJECTIVES AND PURPOSE

The main objectives of the course are as follows:

- ☞ to provide insights into the world of trade negotiations and the use of
- ☞ institutional power by the dominant players (market size; political influence) and use of narratives/language to advance mercantilist interests
- ☞ to gain insights from South Africa's bilateral relations with the EU, US and China and evaluate the changing global dynamics and implications for South Africa and the African Continent as a whole
- ☞ to focus on AGOA in order to provide participants with insights into the actual world of negotiations and what could be learnt from the SA-US AGOA negotiations

THE ORGANIZATION OF THE COURSE

The course will be facilitated over 3 MODULES.

1. The first module will focus on Bilateral Trade issues (9-11 May 2018)
2. The second module will focus on Regional Integration in Africa (20-22 June 2018)
3. The third module will focus on Multilateral Trade negotiations (Oct 2018)

Module ONE will have 6 Sessions:

SESSION ONE	An Overview of the theory of comparative advantage and the debate on free trade
SESSION TWO	An overview of the SA-EU TDCA and EPA negotiations and a discussion of EU- AFRICA EPAs.
SESSION THREE	An overview of the SA-China and AFRICA- CHINA Trade Relations
SESSION FOUR	Background to the AGOA negotiations
SESSION FIVE	A Simulation of the AGOA negotiations
SESSION SIX	Reflections on the Simulations

OUTCOMES

THE OUTCOMES THAT THE COURSE ASPIRES IS TO:

Provide students with new and deep insights into an actual trade negotiation that will facilitate a discussion on:

- ☞ the role of power relations between players in trade negotiations and how this power is used in the process of the negotiations;
- ☞ an overview of the changing global trade architecture and South Africa's relations with key bilateral trading partners;
- ☞ how ideas/language/narratives/research is used to advance particular interests and negotiating objectives of the dominant players

Workshop fees:
R8,000 (VAT incl) per
participant

Date:

09-11 May 2018

Venue:

TIPS Office, 234 Lange St,
Nieuw Muckleneuk, PTA