



OVERVIEW

Trade & Industrial Policies Strategies (TIPS) is an independent, non-profit, economic research institution based in Pretoria, South Africa. It was established in 1996 to support economic policy development, with an emphasis on industrial policy, in South Africa and the region. Currently TIPS has three main areas of work: trade and industrial policy; inequality and economic inclusion; and sustainable growth.

TIPS's main objectives are to undertake in-depth economic analyses, especially at the industrial level; to provide quality research as the basis for improving industrial policy as well as broader economic development strategies; and to support an increasingly dynamic and evidence-based discourse on industrial policy and inclusive growth with academics, other researchers and stakeholders.

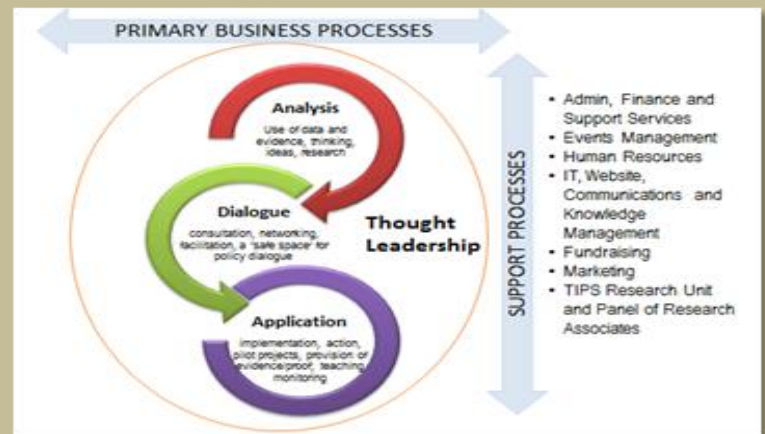
TIPS offers high quality quantitative and qualitative research, project management, dialogue facilitation, capacity building and knowledge sharing. TIPS undertakes commissioned research, as well as policy papers and think pieces around industrial policy and economic development.

TIPS has over 20 full-time staff and works with a network of expert researchers and institutional partners across South Africa and the world. Its activities are overseen by a Board of Directors comprising individuals involved in high-level policy formulation in South Africa. TIPS also has a Members Group that includes policy makers and researchers from across South Africa, which provides intellectual guidance and support for the organisation.

TIPS is committed to the growth and development of future economic researchers and operates a substantial intern and young economist development programme in-house.

WHAT WE DO

TIPS's central activities are economic research and analysis, dialogue facilitation on relevant economic issues, and capacity building. It undertakes projects either on a commissioned basis (funded by an external partner) or as in-house thought leadership (funded internally). Core funding is provided from the budget of the Department of Trade and Industry.



TIPS's main strengths are:

- Its technical capacity especially for economic analysis and research;
- Its understanding of the policy environment in government and its ability to facilitate dialogue on key economic issues at a high level within and outside of government;
- Its ability to provide research, analysis, dialogue and capacity building services under one roof in a continuous and seamless process.

This range of services allows the organisation to assist partners and beneficiaries at all stages of a policy life cycle and to participate in forward looking thinking and future agenda setting. TIPS's work is backed by support services that allow for flexible, high quality administration of complex programme management, large rolling budgets and extensive monitoring, evaluation and reporting requirements. TIPS's support processes have specific experience in dealing with governmental and donor agency contracting.

Networks and Partners

While TIPS's core work is for government departments, it works with a wide variety of clients, beneficiaries and partners in the public sector, the private sector, the trade union movement, academia and the donor community. These networks afford TIPS the opportunity to access experienced and skilled researchers in South Africa as well as in the region, and to engage decision makers. The organisation also works with various organisations beyond the continent, and has working relationships with a network of local and international academics and experts.

PAST and Current TIPS Partners and Associated Organisations

SOUTH AFRICAN GOVERNMENT	INTERNATIONAL ORGANISATIONS
<ul style="list-style-type: none"> • DEPARTMENT OF TRADE AND INDUSTRY • DEPARTMENT OF ENVIRONMENTAL AFFAIRS • DEPARTMENT OF SCIENCE AND TECHNOLOGY • NATIONAL TREASURY • GOVERNMENT TECHNICAL ADVISORY CENTRE • THE PRESIDENCY AND DEPARTMENT OF PLANNING MONITORING AND EVALUATION • DEPARTMENT OF PUBLIC ENTERPRISES • CITY OF JOHANNESBURG • DEPARTMENT OF COOPERATIVE GOVERNANCE AND TRADITIONAL AFFAIRS • COMPETITION COMMISSION • ECONOMIC DEVELOPMENT DEPARTMENT 	<ul style="list-style-type: none"> • GGGI (GLOBAL GREEN GROWTH INSTITUTE) • ODI (OVERSEAS DEVELOPMENT INSTITUTE) • SOAS (SCHOOL OF ORIENTAL AND AFRICAN STUDIES, UNIVERSITY OF LONDON) • OECD (ORGANISATION FOR ECONOMIC COOPERATION AND DEVELOPMENT) • PEP (PARTNERSHIP FOR ECONOMIC POLICY) • CEPR (CENTRE FOR ECONOMIC POLICY RESEARCH) • ILO (INTERNATIONAL LABOUR ORGANISATION) • UNU-WIDER (UNITED NATIONS UNIVERSITY) • UNCTAD (UNITED NATIONS CONFERENCE FOR TRADE AND DEVELOPMENT) • UNDP
REGIONAL ORGANISATIONS	CURRENT / PAST DONORS
<ul style="list-style-type: none"> • SOUTHERN AFRICAN DEVELOPMENT COMMUNITY (SADC) SECRETARIAT (REGIONAL TRADE) • SOUTHERN AFRICAN CUSTOMS UNION SECRETARIAT AND MEMBER STATES • SOUTHERN AFRICAN DEVELOPMENT NETWORK PARTNERS INCLUDING THE UNIVERSITY OF MAURITIUS AND BOTSWANA INSTITUTE FOR DEVELOPMENT POLICY ANALYSIS AERC • PARTNERS OF THE AFRICAN COMPETITION FORUM 	<ul style="list-style-type: none"> • IDRC (INTERNATIONAL DEVELOPMENT RESEARCH CENTRE) • EU (EUROPEAN UNION) • BHC/DFID (BRITISH HIGH COMMISSION/DEPARTMENT FOR INTERNATIONAL DEVELOPMENT) • GIZ • AUSAid / DFAT • USAID
TIPS ALSO WORKS WITH A RANGE OF INSTITUTIONS, UNIVERSITIES AND RESEARCH ORGANISATIONS	
<ul style="list-style-type: none"> • NEDLAC • WWF • PARI • IDC • TRALAC • FINANCIAL INTELLIGENCE CENTRE (FIC) • DBSA • SEFA 	<ul style="list-style-type: none"> • UNIVERSITY OF JOHANNESBURG (CCRED & ECONOMICS DEPARTMENT) • WITS UNIVERSITY (ECONOMICS DEPARTMENT, CSID, CLEAR, DEVELOPMENT STUDIES) • UCT (DPRU, PRISM, ECONOMICS DEPARTMENT, REDI 3X3) • UNIVERSITY OF KWAZULU NATAL (ECONOMICS) • NORTH WEST UNIVERSITY (ECONOMICS)

KEY RECENT PROJECTS

TRADE AND INDUSTRIAL POLICY

PROJECT	DESCRIPTION	PARTNER	DATE
TECHNICAL REGULATIONS ENFORCEMENT	TIPS was commissioned to do a study on the strategic use of technical regulations enforcement and other supportive interventions in supporting consumer protection and quality manufacturing	The department of Trade and Industry	2013/4
REGIONAL INTEGRATION	TIPS was commissioned to provide research on South Africa's Industrial Policy and industrialisation as part of a SADC strategy on regional economic growth and regional integration.	SADC Secretariat	2015
REGIONAL VALUE CHAINS	TIPS in partnership with CCRED at UJ, CSID at Wits, UNZA (Zambia) and AIAS (Zimbabwe) undertook a 4 country study looking at the Soya, Infrastructure and Capital Equipment value chains.	The dti	2014/15

INDUSTRIAL POLICY ACTION PLAN	TIPS provides support and inputs into the Industrial Policy Action Plan (IPAP) as well as the dti's trade and industrial policy research agenda through research reports, sector strategies, policy briefs and think pieces. Projects include reviews of the APDP and Proudly SA; fleet procurement; sector studies in the chemicals, cosmetics, plastics and automotive sectors; Trade: Impact of AGOA; and bilateral trade with Indonesia; as well as research inputs into the investment promotion and export strategies.	The dti	2012 - 2015
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INEQUALITY AND ECONOMIC INCLUSION

PROJECT	DESCRIPTION	PARTNER	DATE
COMMUNITY WORK PROGRAMME	TIPS work on the Second Economy Framework identified the need for short term poverty alleviating projects to be implemented alongside longer term poverty alleviation approaches.	Presidency (PCAS)	2007- 2010
IMPACT OF INEQUALITY	TIPS was commissioned to undertake a study on the impact of social and economic inequality on economic development in South Africa.	UNDP	2014
MIGRANCY AND MINING IN THE PLATINUM BELT	TIPS was commissioned by a taskteam of stakeholders convened by the Presidency to analyse how migrant labour contributed to major strikes in the platinum belt.	Presidency (DPME)	2014/5

SUSTAINABLE GROWTH

PROJECT	DESCRIPTION	PARTNER	DATE
CLIMATE FINANCE MODELING	TIPS provided technical support to the South African climate change delegation. TIPS provided support through policy research and economic modelling on the impacts of international policies and mechanisms on markets, sectoral approaches, climate finance and technology development, as well as on-site support during international negotiations.	Department of Environmental Affairs (South Africa) and GIZ	2012/2013
REVIEW OF REGULATION IN THE ELECTRICITY SUPPLY INDUSTRY, AND RENEWABLE ENERGY	As part of a broader project on the orientation and performance of economic regulators, TIPS reviewed the policy, regulatory and institutional frameworks of the electricity supply industry as a whole as well as of the renewable energy sector.	Centre for Competition Regulation and Economic Development (CCRED) at UJ	2013/2014
THE IMPACT OF ELECTRICITY PRICE INCREASES ON THE COMPETITIVENESS OF SELECTED MINING SECTOR AND SMELTING VALUE CHAINS IN SOUTH AFRICA	TIPS and GGGi investigated the impact of electricity price increases on the competitiveness of mining-related companies and the mitigation measures which have been implemented by various firms in the four most important mining value chains in South Africa and the role that electricity price increases have played in fostering investments by mining-related firms in renewable energy, cogeneration and energy efficiency.	Global Green Growth Institute; Economic Development Department and Department of Trade and Industry (South Africa)	2013/2014
SETTING SOUTH AFRICA ON A GREEN GROWTH PATH: A BENCHMARKING EXERCISE ON CLIMATE CHANGE MITIGATION MEASURES AND INDUSTRIAL DEVELOPMENT	TIPS conducted an international benchmarking of the various measures available to curb GHG emissions for industries, relying on a 12-criterion assessment framework as well as an appraisal of their international and local usage. The research also put these instruments into perspective by looking at their complementarity, investigating potential co-benefits and adverse side-effects.	Department of Trade and Industry (South Africa)	2014

TIPS TRAINING WORKSHOPS

TIPS offers a number of training workshops; these include:

- ▶ **CGE INTRODUCTION**
- ▶ **CGE MODELLING WITH GAMS**
- ▶ **MACRO ECONOMICS**
- ▶ **MICRO ECONOMICS**
- ▶ **GREEN ECONOMY**
- ▶ **RESEARCH METHODS**
- ▶ **STRATEGIC SOURCING & SUPPLIER DEVELOPMENT**
- ▶ **VALUE CHAINS**
- ▶ **COMMUNITY WORK PROGRAMMES**

TIPS CONFERENCES

Since its establishment in 1996 TIPS has organized 10 TIPS Forums where policy makers and academics present papers on research work and policy matters. The 2015 TIPS forum is on Regional Industrialisation and Regional Integration.

TIPS has organized economic conferences on behalf of other organisations, these include:

2015 (IN PROGRESS): CONFERENCE ON ECONOMIC DEVELOPMENT AT THE SUB-NATIONAL LEVEL ON BEHALF OF THE GOVERNMENT TECHNICAL ADVISORY CENTRE.

2014: THE INTERNATIONAL CONFERENCE ON MANUFACTURING LED GROWTH FOR EMPLOYMENT AND EQUALITY ON BEHALF OF THE SA-EU DIALOGUE FACILITY.

2012: THE FIRST SOUTH AFRICAN ECONOMIC REGULATORS CONFERENCE ON BEHALF OF THE NATIONAL ENERGY REGULAR OF SOUTH AFRICA (NERSA).

TIPS CORE STAFF

TIPS staff comprises a multi-disciplinary team, and reflects TIPS's commitment to building leadership and supporting gender equality.

NAME	TITLE	QUALIFICATION	EXPERTISE
SAUL LEVIN	DIRECTOR	MA SOCIOLOGY (WITS UNIVERSITY) BCOM ECONOMICS	SMALL BUSINESS DEVELOPMENT; DEVELOPMENT FINANCE; INDUSTRIAL POLICY; MEETING FACILITATION
NEVA MAKGETLA	PROGRAMME MANAGER: TRADE AND INDUSTRIAL POLICY	PHD ECONOMICS MSc ECONOMICS	INDUSTRIAL DEVELOPMENT POLICY DEVELOPMENT
KATE PHILIP	RESEARCH ASSOCIATE	PHD (WITS UNIVERSITY)	POVERTY ECONOMICS, LAND ECONOMICS, INCOME DISTRIBUTION, PUBLIC EMPLOYMENT PROGRAMMES
SITHEMBISO MTANGA	ASSISTANT PROGRAMME MANAGER: TRADE AND INDUSTRIAL POLICY	MASTERS IN ECONOMICS (UNIVERSITY OF LONDON)	TRADE ECONOMICS VALUE CHAINS
MBFHOLOWO TSEDU	ASSISTANT PROGRAMME MANAGER: TRADE AND INDUSTRIAL POLICY	BCOM ECONOMICS (UNIVERSITY OF PRETORIA); MSc ECONOMIC MANAGEMENT & POLICY (IN PROGRESS)	INTERNATIONAL TRADE; INDUSTRIAL POLICY; VALUE CHAINS
GAYLOR MONTMASSON-CLAIR	ASSISTANT PROGRAMME MANAGER: SUSTAINABLE GROWTH	MASTERS INTERNATIONAL AFFAIRS; (INSTITUTE OF POLITICAL STUDIES, FRANCE)	SUSTAINABLE GROWTH; GREEN ECONOMY; CLIMATE CHANGE (ADAPTATION AND MITIGATION); ENERGY
EDMORE NYANHONGO	FINANCE, HR AND ADMINISTRATION MANAGER	MASTER OF BUSINESS ADMINISTRATION (MBA), BBS HONOURS DEGREE, CERTIFICATE IN PROJECT MANAGEMENT	FINANCIAL, COMPLIANCE, GOVERNANCE, HUMAN RESOURCES AND OPERATIONS MANAGEMENT

Other staff members have additional expert skills in: econometric modeling, general equilibrium modeling agricultural economics, governance, value chain analysis, labour economics, monetary economics, database construction and management, events management and knowledge management systems.

BOARD OF DIRECTORS

NAME	DESIGNATION	ORGANISATION
GARTH STRACHAN (BOARD OF DIRECTORS CHAIR)	DEPUTY DIRECTOR GENERAL: INDUSTRIAL POLICY IDD	THE DTI
FUNDI TSHAZIBANA	DEPUTY DIRECTOR GENERAL (CURRENTLY ON SECONDMENT TO THE IMF)	NATIONAL TREASURY
JORGE MAIA	HEAD: RESEARCH AND INFORMATION	INDUSTRIAL DEVELOPMENT CORPORATION
RUDI DICKS	OUTCOMES FACILITATOR: OUTCOME 4 (INCLUSIVE ECONOMIC GROWTH)	THE PRESIDENCY (DEPARTMENT OF PLANNING MONITORING & EVALUATION)
DR. VELAPHI MSIMANG	HEAD OF FACULTY OF KNOWLEDGE ECONOMY AND SCIENTIFIC ADVANCEMENT	MISTRA
IMRAAN PATEL	DEPUTY DIRECTOR GENERAL: SOCIO-ECONOMIC INNOVATION	Department of Science And Technology
MATSIETSI MOKHOLO	Director General (acting)	Department of Public Enterprises



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