



Course Name	Background and Aim	Course overview	Trainer(s)	Date and length	Costs
Trade Policy and South Africa	The course will provide participants with insights into how the world trading systems works and South Africa's trade relationship with key regions.	<p>The course will cover:</p> <ul style="list-style-type: none"> • Key concepts in international trade • Overview of the institutional aspects of the world trading system • South Africa's role in the multi-lateral trading system • Regional Integration in Africa • SA – US trade and AGOA • SA-China bilateral trade relationship 	Faizel Ismail	3 Days 24-26 Feb	R8000 (VAT incl) Per participant
Macroeconomics for Policymakers	Reviews the impacts of macroeconomic policies in South Africa and other countries in the context of an increasingly integrated and	It will examine core issues affecting South Africa within this macroeconomic context: unemployment, investment and the economic and industrial growth path of South Africa.	Seeraj Mohamed	3 days 13 - 15 April & 22- 24 August	R8000 (VAT incl) Per participant



	globalised economy where the role of international finance has significantly grown.				
Strategic sourcing & supplier development	The course exposes participants to the key concepts and methodologies used in state sector strategic procurement to support localisation and industrialisation.	<p>The course will cover:</p> <ul style="list-style-type: none"> • Industrial Policy Objectives and Procurement Leverage • Strategic Sourcing and Supplier Development Methodology • Request for Proposals (RFP) • Contracting • Contracting Management and Coordination / Supplier Relationship Management 	Edwin Ritchken	3 days TBC	R8000 (VAT incl) Per participant
Research Methods	The training in research methods would give insights into managing research projects, understanding the different approaches that can be used, and when to use the different approaches to manage or undertake research.	<p>The research methods training would cover the following areas:</p> <ul style="list-style-type: none"> • Research terminology • The different approaches to research, when to use qualitative and quantitative research methods / advantages & disadvantages; and when and how to use both • Conducting literature reviews • Surveys: how, sampling, design, the use of open and closed research questions • Qualitative research: interviews (structured & semi-structure), 	Myriam Velia	3 days 14, 15 & 16 March	R8000 (VAT incl) Per participant



		<p>running focus groups</p> <ul style="list-style-type: none"> • Introduction to data analysis 			
Green Economy in Context	The course considers the opportunities to advance to low-carbon, resource efficient and socially inclusive development and how to apply 'green economy' concepts in the current policy environment.	Participants will learn about different concepts and facets of the green economy, as well as global, national and sector-specific challenges. Additionally, participants will develop the skills for applying the green economy concept in a real world economic and policy context.	Gaylor Montmasson-Clair and Georgina Ryan	2 days 6 & 7 April and 4 & 5 October	R5300 (VAT incl) Per participant
Value Chains	The aim of this workshop is to build research and policy capabilities in the South African government to better understand the dynamics of value chains and in so doing, to contribute to employment growth and productivity enhancement through upgrading.	<ul style="list-style-type: none"> • The workshop will address the following issues: • What are value chains? What differentiates them from simple input/output economic linkages? • How are value chains governed, and by whom, and how does this affect the capacity to upgrade? • What role do standards play in value chains? • Given intense competition, how do value chains upgrade and in what directions? • How does an understanding of value chain dynamics help firms to position themselves sustainably in various profitable 	Mike Morris and/or Justin Barnes	2 days 19 & 20 April (TBC)	R6000 (VAT incl) Per participant



		<p>end markets?</p> <ul style="list-style-type: none"> • How can value chains be aligned to support and promote policy design and implementation? 			
<p>Introduction to Economy-Wide Policy Impact Analysis</p>	<p>TIPS has evolved a suite of three related introductory workshops designed to meet these different needs. All three workshops focus on learning by doing. Brief presentations introduce the various topics, after which participants do hands-on exercises implementing what they have learned. There is also emphasis on the nature of the data underlying the models. Participants undertake projects dealing with typical issues, using real world data.</p>	<p>The first of these three workshops, Economy-Wide Policy Impact Analysis, is suitable for all three of kinds of users mentioned above. It introduces participants to input-output, SUT and SAM multiplier analysis and their extensions. These techniques are widely used to assess the likely impact of policy and other shocks to the economy. They can also form the basis for many CGE models. All the models are implemented in MS Excel.</p>	<p>Professor Rob Davies (from Zimbabwe) and Dirk van Seventer</p>	<p>5 days 09-13 May</p>	<p>R16,500 (VAT excl) Per participant</p>
<p>Introduction to Economy-Wide Modelling for Policy Analysis,</p>		<p>Targets primarily managers and policy analysts, although it is also useful for those wishing to become modellers who want to get a taste of what it is like. It introduces participants to the key components of standard CGE models, emphasising how to use economy-wide models and the economic interpretation of their outputs, rather than the</p>	<p>Professor Rob Davies (from Zimbabwe) and Dirk van Seventer</p>	<p>5 days 16-20 May and 7 – 11 Nov</p>	<p>R16,500 (VAT excl) Per participant</p>



		<p>techniques of building them. The models are run using a specially developed MS Excel interface with specialised modelling software.</p> <p>http://www.tips.org.za/economy-wide-analysis-workshops</p>			
Community Work Programmes	Exposes participants to public employment programmes and the conceptual framework and the practical aspects of these programmes		Kate Philip	5 Days July (TBC)	TBC
Microeconomics for non-economists	A course for public sector officials whose jobs require them to interact with; and/or influence the enabling environment within which private sector firms operate.	<p>The course is designed to assist officials who have no formal economics training to understand in a theoretically rigorous manner: how a modern <i>economy</i> operates and functions; how <i>markets</i> operate and grow; and, how <i>firms</i> make investment, output and employment decisions.</p> <p>It will provide a better understand published economic research, statistical releases and media reporting thereby assisting in capacity building and knowledge development; and understand and anticipate firm and market responses to governmental actions and interventions thereby</p>	Sandy Lowitt	2 Days 5 & 6 September	R5300 (VAT incl) Per participant



		increasing the efficacy of policy and strategy development and implementation.			
Introduction to Industrial Policy	This course is to expose government officials in economic departments to an understanding of the theoretical background to industrial policy and industrial policy in South Africa.	<p>The course will cover:</p> <ul style="list-style-type: none"> • Overview and key features of Industrial Policy; • Industrial Policy in South Africa and overview of the National Industrial Policy Framework; • Levers of Industrial Policy; • Implementing Industrial Policy and the Industrial Policy Action Plan. 	Saul Levin, Neva Makgetla and Mbofholowo Tsedu	1 Day 13 October	R2650 (VAT incl) Per participant
Introduction to Computable General Equilibrium (CGE) Modelling with GAMS	Training in the programming of CGE Models	<p>More advance course for those interested in acquiring the skills to build their own models.</p> <p>Specifically targets those wanting to become modellers. It introduces the participants to economy-wide model building, using specialised modelling software. While the material is driven by the economics of models, the major focus is on actual model building techniques. This workshop does not require prior knowledge of model building, but is technically more difficult than either of the other two workshops. It does assume a basic understanding of</p>	Professor Rob Davies (from Zimbabwe) and Dirk van Seventer	5 days 14 -18 Nov	TBC



		SAMs. http://www.tips.org.za/economy-wide-analysis-workshops			
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