



SUPPORTING POLICY DEVELOPMENT THROUGH RESEARCH AND DIALOGUE

OVERVIEW

Trade & Industrial Policies Strategies (TIPS) is an independent, non-profit, economic research institution based in Pretoria, South Africa. It was established in 1996 to support economic policy development, with an emphasis on industrial policy, in South Africa and the region. TIPS has three main areas of work: trade and industrial policy; inequality and economic inclusion; and sustainable growth.

TIPS's main objectives are to undertake in-depth economic analyses, especially at the industrial level; to provide quality research as the basis for improving industrial policy as well as broader economic development strategies; and to support an increasingly dynamic and evidence-based discourse on industrial policy and inclusive growth with academics, other researchers and stakeholders.

TIPS offers high-quality quantitative and qualitative research, project management, dialogue facilitation, capacity building and knowledge sharing. TIPS undertakes commissioned research, as well as policy papers and think pieces around industrial policy and economic development.

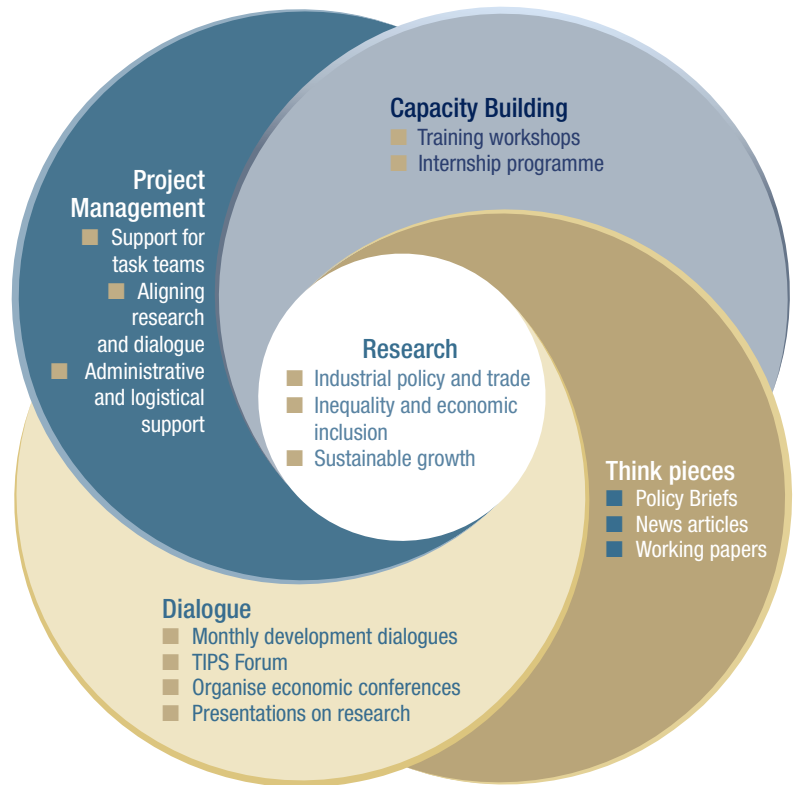
TIPS has over 25 full-time staff and works with a network of expert researchers and institutional partners. Its activities are overseen by a Board of Directors comprising individuals involved in high-level policy formulation in South Africa. TIPS also has a Members Group that includes policymakers and researchers from across South Africa, which provides intellectual guidance and support for the organisation.

TIPS is committed to the growth and development of future economic researchers and operates a substantial intern and young economist development programme in-house.

WHAT WE DO

TIPS's central activities are economic research and analysis, dialogue facilitation on relevant economic issues, project management and capacity building. TIPS receives a grant from the Department of Trade, Industry and Competition (the dtic) to undertake research on industrial policy, trade and competition, which is shared through our website and presented at regular dialogue seminars. TIPS also undertakes projects on a commissioned basis funded by external partners or donor organisations.

TIPS ORGANISATIONAL APPROACH



TIPS's main strengths are:

- Its technical capacity especially for economic analysis and research;
- Its understanding of the policy environment in government and its ability to facilitate dialogue on key economic issues at a high level within and outside of government;
- Its ability to provide research, analysis, dialogue and capacity-building services.

This range of services allows the organisation to assist partners and beneficiaries at all stages of a policy life cycle. TIPS's work is backed by support services that allow for flexible, high-quality administration of complex programme management, large rolling budgets and reporting requirements.

CELEBRATING

25

YEARS OF SUPPORTING POLICY DEVELOPMENT THROUGH RESEARCH AND DIALOGUE

NETWORKS AND PARTNERS

While TIPS's core work is for government departments, it works with a wide variety of clients, beneficiaries and partners in the public sector, the private sector, the trade union movement, academia and the donor community. These networks afford TIPS the opportunity to engage decision-makers on policy-relevant issues. TIPS also works with various organisations beyond the continent, and has working relationships with a network of local and international academics and experts. This network allows TIPS to access experienced and skilled researchers in South Africa as well as in the region.

PAST AND CURRENT TIPS PARTNERS AND ASSOCIATED ORGANISATIONS

SOUTH AFRICAN GOVERNMENT	REGIONAL AND INTERNATIONAL ORGANISATIONS
■ Department of Trade, Industry and Competition (the dtic)	■ PAGE (United Nations Partnership for Action on Green Economy)
■ Department of Environment, Forestry and Fisheries	■ ECF (European Climate Foundation)
■ Department of Science and Innovation	■ OECD (Organisation for Economic Cooperation and Development)
■ National Treasury	■ ILO (International Labour Organisation)
■ Government Technical Advisory Centre	■ UNU-WIDER (United Nations University)
■ The Presidency and Department of Planning, Monitoring and Evaluation	■ UNCTAD (United Nations Conference for Trade and Development)
■ Department of Public Enterprises	■ UNDP (United Nations Development Programme)
■ City of Johannesburg	■ SADC (Southern African Development Community) Secretariat
■ eThekweni Municipality	■ GIZ (Deutsche Gesellschaft für Internationale Zusammenarbeit)
■ Department of Cooperative Governance and Traditional Affairs	■ Government of Flanders
■ Competition Commission	■ UNIDO (United Nations Industrial Development Organisation)
■ Department of Small Business Development	■ UK-PACT (United Kingdom Partnering for Accelerated Climate Transitions)

PAST DONORS

■ IDRC (International Development Research Centre)
■ EU (European Union)
■ BHC/DFID (British High Commission/Department For International Development)
■ AUSAID / DFAT (Australian Department of Foreign Affairs and Trade)
■ USAID (United States Agency for International Development)

TIPS ALSO WORKS WITH A RANGE OF INSTITUTIONS, UNIVERSITIES AND RESEARCH ORGANISATIONS

■ NEDLAC (National Economic Development and Labour Council)	■ University of Johannesburg (CCRED, Department of Economics and Econometrics, South African Research Chair in Industrial Development)
■ WWF-SA (World Wildlife Fund – South Africa)	■ University of Cape Town (DPRU, PRISM, Economics Department, Mandela School of Government)
■ IDC (Industrial Development Corporation)	■ North West University (Economics)
■ TRALAC (Trade Law Centre)	■ SOAS (School of Oriental and African Studies, University of London)
■ DBSA (Development Bank of Southern Africa)	■ World Economic Forum (WEF)
■ PCC (Presidential Climate Commission)	■ CSIR (Centre for Scientific and Industrial Research)



TIPS TRAINING WORKSHOPS

TIPS offers a number of training workshops; these include:

- CGE Introduction
- Macroeconomics
- Green Economy and Sustainable Development
- Value Chains
- Microeconomics
- Research Methods
- Trade Policy
- Introduction to Industrial Policy

TIPS has been co-facilitating the African Programme for Rethinking Development Economics (APORDE) since 2013. From 2021 TIPS was appointed to manage the APORDE programme and to support the APORDE Alumni Network.

TIPS CONFERENCES AND DIALOGUES

Since its establishment in 1996 TIPS organises an Annual Forum where policymakers and academics present papers on research work and policy matters. The TIPS forum is an opportunity for policymakers and academics to interact on issues related to industrial policy, regional economic development and sustainable growth.

TIPS has organised a number of economic conferences on behalf of other organisations including events on trade, manufacturing, economic regulation, small business development, and regional economic development.

TIPS holds regular public events and Development Dialogue seminars where TIPS research, external research and speakers on relevant economic issues present.



KEY RECENT PROJECTS

PROJECT	DESCRIPTION	PARTNER	DATE
TRADE AND INDUSTRIAL POLICY			
Industrial Policy Action Plan and Sector Master Plans	TIPS provides support and inputs into the Industrial Policy Action Plan (IPAP) and Sector Master Plans. TIPS contributes to industrial policy research through its sector studies, value chain reports, and policy briefs.	The dtic Industry Associations	Ongoing from 2013
Regional Integration and Value Chains	TIPS has been involved in a multi-year project to undertake research into regional integration and regional value chains.	The dtic UNU-Wider CCRED	Ongoing from 2015
Real Economy Bulletin	TIPS prepares a quarterly bulletin with economic data on the trends in the real economy (manufacturing, mining, construction and agriculture).		Ongoing from 2016
Import tracker and Export Tracker	TIPS prepares a quarterly bulletin to track South Africa's import and exports and reviews the trends and changes.		Ongoing from 2017
Investment Tracker	TIPS tracks both domestic and international investment into South Africa, and prepares a quarterly FDI Tracker report, and regular updates on domestic investment.		Ongoing from 2017
INEQUALITY AND ECONOMIC INCLUSION			
REB Special Edition on Small Business	TIPS prepares an annual bulletin with trends in the small business sector.		Ongoing from 2017
Socio-Economic Impact Assessment (SEIAS)	TIPS provides support for the roll-out of the SEIAS programme.	DPME	Ongoing from 2015
Industrial Parks	TIPS has undertaken research to determine the resilience of industrial parks in providing support to SMEs.	DTIC GIZ	2021 & 2022
SUSTAINABLE GROWTH			
Just Transition	TIPS has undertaken a number of projects on the Just Transition to a cleaner and more sustainable economy. These include several papers for the Presidential Climate Commission; development of a Just Transition Finance Roadmap; a series of dialogues and stakeholder engagements; and the Just Energy Transition in Mpumalanga.	PCC UK PACT ECF GIZ	Ongoing from 2020
Sector Jobs Resilience Plans	TIPS was commissioned to develop the Sector Jobs Resilience Plans for sectors vulnerable to job losses as a result of climate change responses. The project focuses on five key value chains: coal; metals; petroleum-based transport; tourism; and agriculture.	DEA The dtic GIZ	2019
Climate-compatible sector strategies and pathways	TIPS has undertaken research to investigate and design climate-compatible pathways and strategies for South Africa's key industrial sectors.	The dtic	Ongoing from 2015
Green Economy Transition	TIPS has been part of a global network of organisations participating in a policy dialogue and research process on a transition to a green economy.	Green Economy Coalition	Ongoing from 2016
Green Trade and Industry	TIPS has partnered with UN-PAGE on projects to identify green industries, trade related opportunities, and inclusivity in the green economy.	UN-PAGE	2016 – 2019



TIPS SENIOR STAFF

NAME	TITLE	QUALIFICATION	EXPERTISE
SAUL LEVIN	Director	MA Sociology (Wits University) Bcom Economics	Small Business Development; Development Finance; Industrial Policy; Meeting Facilitation
NEVA MAKGETLA	Senior Researcher	MSc and PhD Hochschule Fuer Oekonomie BA: Harvard	Industrial Development; Policy Development and SEIAS; Labour; Value Chains; Fiscal Analysis
LIAKO MOFO	Senior Researcher	MA Development Economics – University of Sussex BA Economics and Statistics – The National University of Lesotho	Economic Development Programme Development and Management Strategic Planning
GAYLOR MONTMASSON-CLAIR	Senior Researcher	MSc Energy and Environment Economics & MA International Affairs (France)	Sustainable Growth; Green Economy; Climate Change; Energy; Dialogue Facilitation
MUHAMMED PATEL	Senior Economist	MCom (Economics) BBuSc (Economics)	Competition Economics; Sustainable Growth; Just Transition; Value Chain Analysis
NOKWANDA MASEKO	Senior Economist	BComm Economics & International Trade (North West University) MComm Economics (North West University)	Industrial policy; Gender and Just Transition; Gender and Industrial Policy; Value Chains; International Trade
EDMORE NYANHONGO	Finance, HR and Administration Manager	Master of Business Administration (MBA), BBS Honours degree Certificate in Project Management	Financial; Compliance; Governance; Human Resources; Operations Management

Other staff members have additional expert skills in: international relations, econometric modelling, general equilibrium modelling, agricultural economics, governance, value chain analysis, labour economics, monetary economics, database construction and management, events management, and knowledge management systems.



BOARD OF DIRECTORS

NAME	DESIGNATION	ORGANISATION
THANDI PHELE	Chief Director: Industrial Development Division	Department of Trade, Industry and Competition
RUDI DICKS	Outcomes Facilitator: Outcome 4 (Inclusive Economic Growth)	The Presidency
SAUL LEVIN	Executive Director	TIPS
PALESA MOITSE	Senior Specialist: International Trade	South African Revenue Service (SARS)
TEBOGO MAKUBE	Chief Director: Industrial Procurement and Development	Department of Trade, Industry and Competition



CONTACT US

CELEBRATING
25

YEARS OF SUPPORTING POLICY DEVELOPMENT THROUGH RESEARCH AND DIALOGUE

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