

## SEATING OR STANDING, FEEL AT HOME.

TIPS PRESENTATION
20<sup>th</sup> NOVEMBER 2018

## **About Us**

- LOO AFRIQUE (Pty) Ltd. is a research and development company in the water sanitation sector, specialising in water efficiency.
- We design, manufacture and install improved toilet technology products with the aim to change user behaviour and instill grey water education in society.
- Our products are DIY and retrofit; thus saving the client capital investment on 'new-grey water structure'.
- We are a 100% black youth owned entity, of which 30% is women.
- We develop products that are: Safe. Sustainable.
   Easily Scalable.

## **Our Services**

#### Manufacturing



- Water efficiency products
- Grey water Products
- Water optimisation
- Rain Water Harvesting Solutions

### Facility Maintenance



- Plumbing Services
- Bulk Water
   Solutions
- Mobile Toilets
   Services
- Desludging Services

#### R&D



- Water Efficient Products
- Onsite Sanitation Solutions



# The Technology: Loo Cap

The Loo Cap	•	A hand wash basin cap for an existing
		cistern
		Comes with a fitted hand wash tap and
		main water supply connection
	•	Lid type: basin shaped closing lid
	•	Hand washing tap
	•	Downward flushing handle
Benefits	•	Uses existing main water supply into the
		cistern
	•	Encourages hand washing
	•	Automatic hand-washing basin
	•	Grey water from the basin fill 6ltr cistern
	•	Saves 800ml to 1.2ltr of water that could
		have been used in the basin
Dimensions	•	Basin Closing Lid
	•	Size: 438 mm X 260mm X 115mm
	•	Basin With Cistern
	•	438mm X 260mm X 380mm



The Technology: Pee Basin

Pee-Basin	•	An upright standing pee urinal toilet
		system, jointly with a hand washing basin
	•	Grey water flushing system
	•	Uses existing plumbing infrastructure
	•	Hand washing tap
	•	Touch/sensor automatic flushing
Benefits	•	Fitted on an existing structure
	•	Uses grey water to flush
	•	Saves 500ml to 1ltr of water
	•	Automatic hand washing basin
	•	Grey water from basin flushes the urinal
	•	Instills hygiene
Dimensions	•	Wall Mounted Urinal with Basin
	•	Size: 330m X 330 mm X 530mm



# The Technology: The Evo-FLush3.0

Evo-Flush3.0	•	A 3 litre flushing toilet system, jointly with a hand washing basin Grey water flushing system Uses existing plumbing infrastructure Hand washing tap
Benefits	•	Complete new toilet structure comes  Uses grey water to flush  Saves over 3ltr of fresh water as compared to current market products  Instil's hygiene
Dimensions	•	Wall Mounted Urinal with Basin Size: 330m X 330 mm X 530mm



Facility Maintenance

Plumbing Services

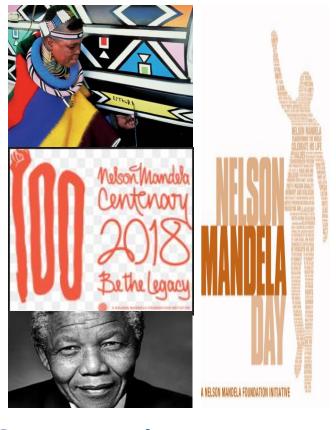
Pump Installation and Commissioning

- Reticulation Services
- Drain Management Services
- Jetting Services
- Bulk Water Supply
  - Water Tank Supply and Installation
- Mobile Toilets
  - Mobile Toilets
  - VIP
  - Luxury Toilets
- Desludging Services



## Our Value Proposition

- We are Black Industrialist company with 30% women ownership.
- All our products are locally manufactured and proudly South African.
- Endorsed by Internationally Recognized Brands:
  - The Nelson Mandela Foundation
  - The Esther Mahlangu Brand
- Our solutions create a measurable impact in the community in job and employment creation in Manufacturing and Plumbing opportunities.
- Our solutions are easily scalable, safe and easily sustainable
- Our solutions offer community education and awareness on water efficiency



# **Our Competitors**

- Industry dominated by white big manufacturing companies both in Plastic and Ceramic Ware.
- The type of technology we produce exists in foreign market- China.
- Our competitors import; thus minimal to zero impact on the employment scale-as they are sold, as off the shelf product.

## ...Accomplishments, Endorsements, Demonstrations

- We ARE A 2018/19 THE INNOVATIONS HUB GATE AWARD WINNER (GAUTENG ACCELERATOR TOWNSHIP ECONOMY PROGRAM)
- We ARE A 2018/19 CITY OF TSHWANE GREEN PITCH AWARD WINNER SUSTAINABILITY & INNOVATION
- We ARE A 2017 SOWETAN TOP 100 YOUTH BUSINESS IN SOUTH AFRICA
- We ARE A 2017 YAA-YOUTH IN AGRICUTURE AWARDS BEST INNOVATIVE ENTERPRISE OF THE YEAR WINNER
- We ARE A PROUD NELSON MANDELA FOUNDATION ENDORSED COMPANY
- We ARE A PROUD WATER RESEARCH AND COMMISSION ADVISED COMPANY ON PRODUCT DEVELOPMENT-TOILET TECHNOLOGY
- We ARE A PRE SELECTED TECHNOLOGY PARTNER TO THE WOMEN IN WATER
- We ARE FINALISTS IN THE 2018 SA PREMIER BUSINESS AWARDS
- We ARE FINALISTS IN THE 2018/19 IMAGINE H2O INTERNATIONAL EXHIBITION
- We are a proud esther mahlangu endorsed company- through the k'saselihle cooperative projects.
- We have been priviledge to demonstrate our technology at the following:
  - @2017 UN Water & UNESCO World Water Day
  - WRC Symposium 2017
  - DWS











### WE THANK YOU...



### SEATING OR STANDING, FEEL AT HOME.

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