



## **SUPPORT TO SMMES DURING COVID-19 AND ADAPTING TO CLIMATE CHANGE MEASURES**

**REST KANJU, EXECUTIVE DIRECTOR &  
HEAD OF OPERATIONS: INDALO  
INCLUSIVE SA NPC**

# ABOUT INDALO INCLUSIVE

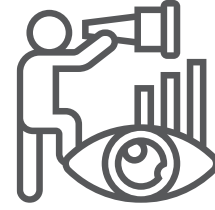
*As a South African not-for-profit company (NPO), we are dedicated to promoting enterprises with positive environmental and societal impacts at their core.*

Indalo Inclusive principal services are Enterprise capacity development and the facilitation of dialogue processes.

As part of the Enterprise capacity building, Indalo educate and train entrepreneurs, established enterprises, organizations and business advisors to profitably integrate green and social dimensions into their business operations.







## **OUR VISION**

**Our vision at Indalo Inclusive is to build an entrepreneurial environment that contributes to South Africa's vibrant, inclusive, and green economy. Simply put, one business at a time, we want to transform the world.**

**With the broad objective of building conducive environments for businesses to grow and thrive, Indalo Inclusive provides a wide range of venture support services, in the hopes of building a green economy empowering all.**



## **OUR MISSION**

**We want to incubate and encourage high-impact, ecologically friendly, and socially responsible business ideas. Through communication among ecosystem stakeholders, we hope to build relationships.**

**We focus on facilitation of policy implementation, co-creation of new policies, and adaption of new policies at Indalo inclusive. We believe that together we can create a new and better world, where the Indalo ecosystem network serves as a beacon of hope in our ever-changing ecosystem.**

# INDALO THEORY OF CHANGE

*Indalo Inclusive assists enterprises to create financial sustainability, social and environmental change for their communities, by accelerating the creation of high-impact and inclusive enterprises through platforms that link people to resources and opportunities.*



 **ECO-INCLUSIVE  
ENTREPRENEURSHIP**

*At Indalo, we believe that greening and "going sustainable" of conventional firms is a critical pillar on the path to an inclusive green economy in South Africa, but that promoting, advancing, and strengthening eco-inclusive entrepreneurship is even more important.*

# PROGRAMME LOCATION MAP 2021



## EASTERN CAPE

- SIAGIA : 1
- ECSIGE : 10
- FWL : 3



## FREE STATE

- DFC : 1
- CLP : 1



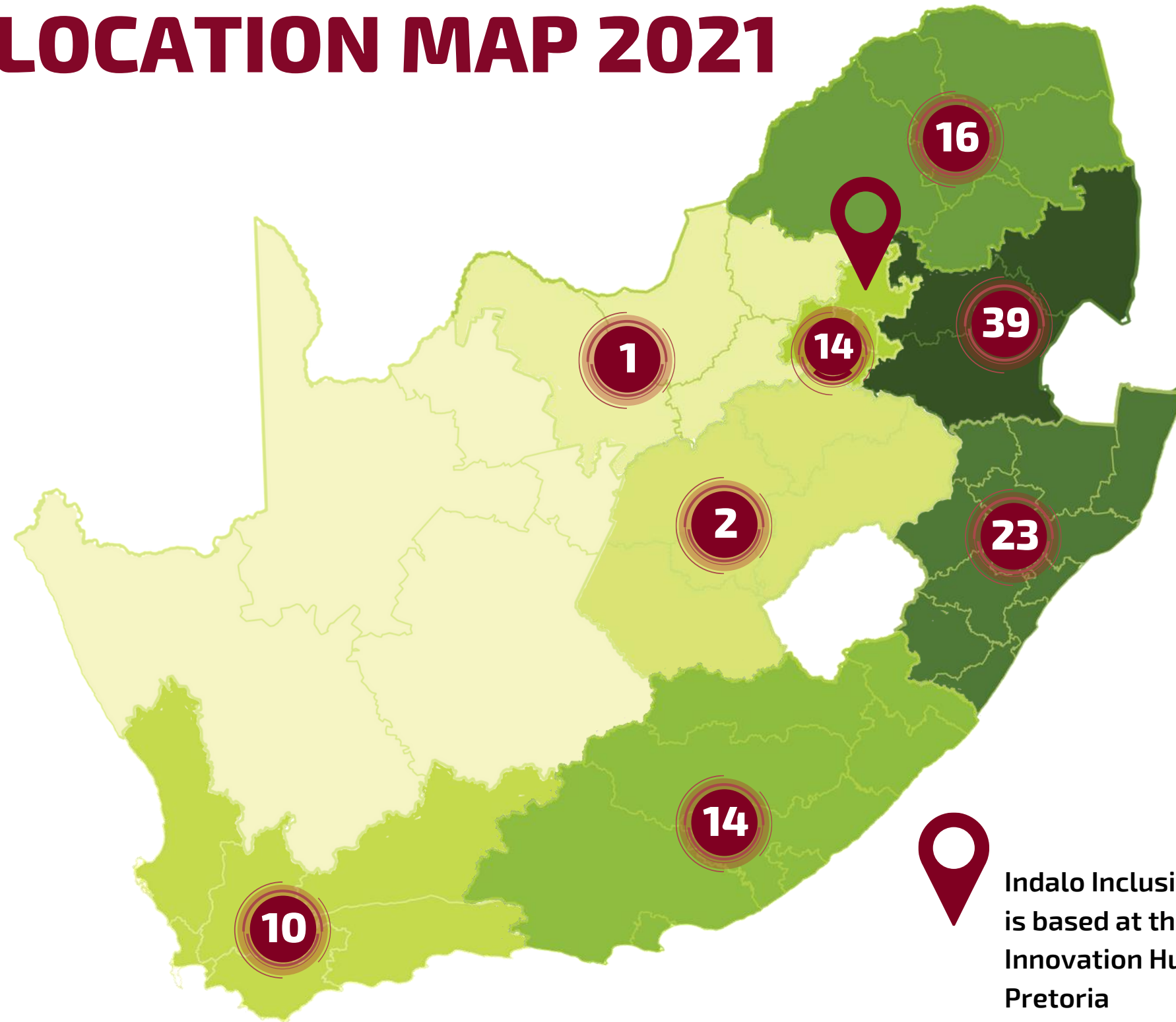
## KWAZULU - NATAL

- SIAGIA : 1
- ECSIGE : 19
- FWL : 2
- DFC : 1



## GAUTENG

- SIAGIA : 6
- DFC : 5
- CLP : 3



## LIMPOPO

- SIAGIA : 3
- FWL : 4
- LACOMPSA : 4
- RWC : 1
- JTEP : 4



## MPUMALANGA

- SIAGIA : 1
- ECSIGE : 12
- STV : 9
- LACOMPSA : 5
- RWC : 8
- JTEP : 4



## NORTH WEST

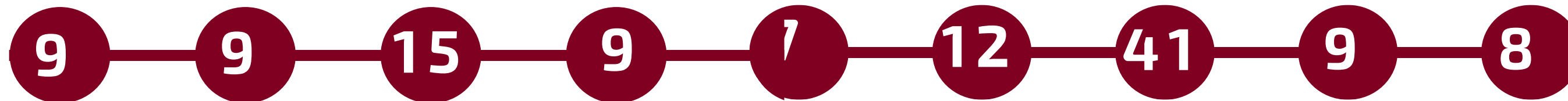
- SIAGIA : 1



## WESTERN CAPE

- SIAGIA : 2
- DFC : 5
- CLP : 3

Indalo Inclusive is based at the Innovation Hub, Pretoria





# PROGRAMMES OVERVIEW

## DIALOGUE & POLICY

**indalo**PRENEUR

Turning eco-inclusive business ideas into positive impact through enterprise support



**ECSIGE**

Reaping the potential of entrepreneurship for a climate - smart inclusive green economy in South Africa. Anchored and funded by the Government of Flanders. (3-Year Programme)



**SIAGIA**

Building on the work of ECSIGE Indalo Inclusive partnered with Nedbank to impliment the IndaloPreneur South African Green and Inclusive Enterprise Awards and Supports Programs. (3-Year Programme)



**IKS ISIMANGALISO**



**WWF-KHETA**



The purpose of the conference is to share experiences in implementing community-based conservation initiatives.

**RHINO AND LION DIALOGUE WORKSHOP FACILITATION**



Providing online support for the DFFE Engagements on Rhino and Lion workshops

**LACOMPSA**



Synthesis and planning to develop an integrated land clamant programme as part the Kruger Integrated Development Plan (IDP) and in support of the implementation of a enterprise support programme for land claimants.

**SCORE**



Sustaining Competitive and Responsible Enterprises (SCORE) is an ILO global programme that improves productivity and working conditions in small and medium enterprises (SMEs).

**JTEP**



**DFC**



The Indalorenur Just Transition Enterprise Support Programme (I-JTEP) is implemented as a part of the Strategic Partnership for the implementation of the Paris Agreement (SPIPA) Programme. Part of the deliverables for JTEP was to serve as technical support for the ministerial Driving force for change initiate.

**SIaweCCA**



The South African Women Entrepreneurs Climate Change Awards (SiaweCCA) are South Africa's first women entrepreneurship award focused on showcasing the most innovative climate smart women owned enterprises in South Africa.

**RWC**



Resilience in Wildlife Communities for the Social and Green Economy Programme supports enterprises to implement strategies for business sustainability and resilience which assists enterprises to harness the opportunities presented by alternative value chains for inclusive and sustainable growth within the Greater Kruger Landscape.

**STV**



The objective of the project is to implement an integrated training programme that is aimed at promoting principles of inclusive growth and sustainable development for the social and green economy in South Africa.

**SAYCIA**



The South African Youth Climate Innovation Awards (SAYCIA) Aimed to unearthing 26 climate-smart innovators across five key thematic areas and showcase them across various platforms including the mail and guardian.

**FWL**



Food waste and Loss Enterprise support programme The purpose of this project is to enhance cooperative governance, through the implementation of circular economy interventions.

# ENTERPRISE SCALABILITY

Early Stage



Later Stage

Phase 0

**Ideation**

Idea stage

Concept development



Phase 1

**Indalovator**

Business Model  
development

Prototype  
validation



Phase 2

**Indalogrow**

Business model  
refinement

Generating  
consistent income



Phase 3

**Indaloaccel**

Business model  
has been proven  
successful

Investor Ready and  
can be replicated



Revenue

Time



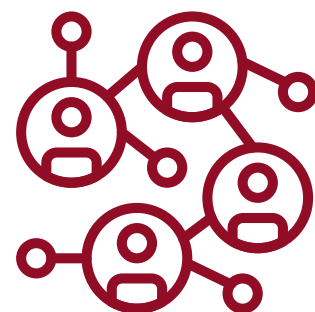


## "Reaping the Potential of Entrepreneurship for a Climate-Smart Inclusive Green Economy in South Africa" (ECSIGE)



ECSIGE is a three-year project, funded by The Government of Flanders with the aim to ensure that Climate resilience of South African rural communities is sustainably enhanced through an approach of strengthening innovative, economically viable climate-smart enterprises which makes available solutions for climate change adaptation.

### ECSIGE IN NUMBERS



**306 Enterprises Capacitated**  
(various business training  
and mentorship)

**R1.4  
mil**

**Grants Distributed  
for 2021**

**R700**

**000**

**Grants to be  
Distributed  
for 2022**



# SIaweCCA (SOUTH AFRICA WOMEN CLIMATE CHANGE AWARDS)



**Andile Matukane**  
Farmers Choice

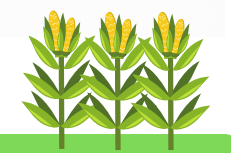
Farmers Choice is a sustainable agricultural enterprise which empowers farmers through the provision of a range of practical courses, mentorship and graduate placements. They provide careful management and control of the entire design, engineering, procurement and construction process of agricultural projects.



**Products**  
Produce vegetables such as spinach, cabbage and kale. Including pig production



**Services**  
Mentoring, coaching, training and development  
Hydroponic farm design  
Farm management  
Land preparation



**LUSANDA MAGWAPE**  
DREAMFACTORY FOUNDATION

Dream Factory Foundation is a 100% women, youth and black owned enterprise that operates with a dual purpose: to provide for the self-sustainability of Dream Factory Foundation and to create jobs through farming and social enterprises located at the Cape Town Science Center and Philippi Village.

One of such enterprises is a six-month offline and online academy called the Emergent Business and Coding Academy that trains young women from low-income communities with entrepreneurship, agricultural and computer literacy skills so that they become self-sustainable.



**Harriet Matjila**  
Makhabisi Recycling & Trading

Makhabisi Recycling and Trading is a waste management enterprise based in boksburg and was established in 2007 with a focus on plastic, metal recycling and provides buy-back center services to the local community. The enterprise is a 100% black female owned company dedicated to being an inclusive green business, supporting the creation of social equity and generating decent jobs.

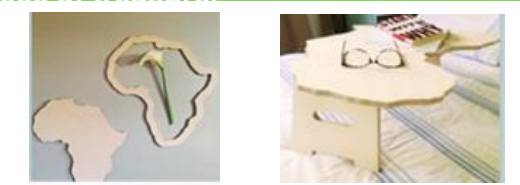


**Liz Ntsele**  
Lilly Loompa

Lilly Loompa is a waste management enterprise which creates homeware through a process of upcycling discarded waste and transforming it into desirable products that complements your home interior decorating.

The items range from small storage holders to lamps, toothpick holders and vases. All materials are carefully sourced from waste and sustainably reimaged as purposeful products. Eco-friendly, handcrafted and 100% South African.

Each Lilly Loompa piece, once trash, is now a meaningful piece of treasure.







# INDALOPRENEUR SOUTH AFRICAN GREEN AND INCLUSIVE ENTERPRISE AWARDS & SUPPORT PROGRAMME



## INDALOVATOR RECEIPTS



**Intelminds**



**Ithafa Spring  
Water**



**Jeslu Puro  
Water**



**Leungo  
Organics**



**Murimi**



**Anisoptera**



**Boomba.mobi**



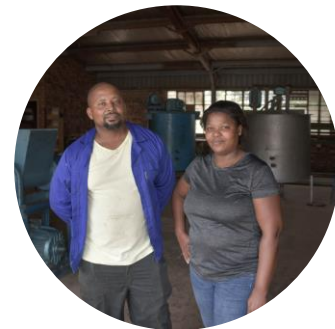
**Ncaaa Foods**



**REM  
Technologies**



**Swikoxeni**



**Tlotlokgolo BI**



**Bomunu Farms**



**Delta Racklers  
Farm**



**HyaPOWER**



**Ikamva Waste  
Management**



# **INDALOPRENEUR SOUTH AFRICAN GREEN AND INCLUSIVE ENTERPRISE AWARDS & SUPPORT PROGRAMME**

## **INDALOGROW RECEIPTS**



**Kanyisa Mawethu  
Foundation**



**Jeslu Puro Water**



**Greenway Africa  
PTY (LTD)**



**Bomunu Farms**



**EUPHROSYNE PTY LTD**





# INDALOPRENEUR - JUST TRANSITION ENTERPRISE SUPPORT PROGRAMME (I-JTEP)

The Indalopreneurs Just Transition Enterprise Support Programme (I-JTEP) is implemented as a part of the Strategic Partnership for the implementation of the Paris Agreement (SPIPA) programme.

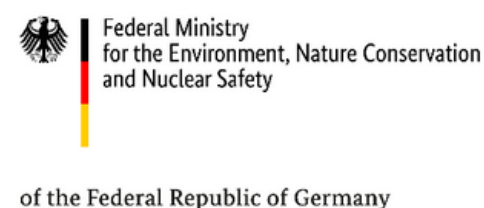
Financially supported by the European Union's Partnership Instrument and the German Federal Ministry for the Environment, Nature Conservation, and Nuclear Safety (BMU) in the context of the International Climate Initiative (IKI).

**The Indalopreneur Just transition Support Programme supports Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and value chains**

**The programme supported 10 enterprises within the following result areas:**



Supported by



Implemented by



# IJTEP ENTERPRISES (INDALOPRENEUR JUST TRANSITION ENTERPRISE PROGRAMME)




**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Tomisang Masilo Semane**

**Enterprise Name: Egnote Farming Project Based in Limpopo**

**Just Transition Sector: Agriculture**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Thokozile Thabedi**

**Enterprise Name: ATEC Construction and Engineering Based in Mpumalanga**

**Just Transition Sector: Industrial Technologies**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Samuel Madungwa Serumela**

**Enterprise Name: Sam Madungwa Projects Based in Limpopo**

**Just Transition Sector: Agriculture**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Ntsoa Pix Ekhotes**

**Enterprise Name: Vetsukome Multi - Purpose Cooperative Based in Limpopo**

**Just Transition Sector: Renewable Energy**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Mkhabela Ncube**

**Enterprise Name: Sunmet Based in Mpumalanga**

**Just Transition Sector: Renewable Energy**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Olive Ngwenba**

**Enterprise Name: Tsvika Nkomo Keegan Greenhouse Technology (PTY)**

**Just Transition Sector: Renewable Energy**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Matthews Mubane**

**Enterprise Name: Mpumalanga Kalsedi Tourism and Development PTY**

**Just Transition Sector: Agriculture**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Malibaga Marami**

**Enterprise Name: Leboga Magoo Logistics and Projects Based in Limpopo**

**Just Transition Sector: Water Purification**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Andile Mafukane**

**Enterprise Name: Farmers Choice PTY Based in Limpopo**

**Just Transition Sector: Agriculture**





**Indalopreneur Just Transition Enterprise Support Programme**

The Indalopreneur Just Transition Enterprise Support Programme enables to empower Entrepreneurs within the Limpopo and Mpumalanga coal dependent communities and other sites.

**Entrepreneur: Morris Leshwale**

**Enterprise Name: Busene Environmental Services Based in Mpumalanga**

**Just Transition Sector: Agriculture**







# THE SOUTH AFRICAN YOUTH CLIMATE INNOVATION AWARDS



Proudly brought to you by:



British High Commission  
Pretoria

Proud media partner:



**ZINTLE  
NDAMASE**  
ZEHDI



**ZINZILE  
SIBANDA**  
THE GREEN INNOVATIVE



**MXOLISI SINEKOSI  
MHLONGO**  
EUPHROSYNE (PTY) LTD



**LANGALIBALELE SIKOSANA**  
BRODY BROS



**THINA MAZONDA**  
LITHA URBAN FRESH



**GIFT  
LUBELE**  
KUDOTI



**ANDILE  
MATUKANE**  
FARMER



**MOLEBOGENG  
MOTLANTHE**  
REM TECHNOLOGIES



**TISETSO MADITSI**  
SENZIMEHLUKO YOUTH DEVELOPMENT FOR SKILLS  
DEVELOPMENT AND YOUTH EMPOWERMENT



**CLARE SWITHENBANK-  
BOWMAN**  
LITTER4TOKENS



**ZIYANDA GABELA**  
LONDOLOZA IMVELO



**NETION RIKHOTSO**  
GAWULA VATSAKEME MULTIPURPOSE  
CO-OPERATIVE LIMITED



**MFANELO NDELELA**  
ELECTRI-COAL TECHNOLOGIES



**NONHLANHLA MHLONGO**  
KHWEZI INNOVATIONS



**ZAIN BANA**  
ANISOPTERA



**ALEX  
RALSTON**  
COFFEE



**MBALI MASHELE**  
IMPILO ECO CHARCOAL



**THANDOKAZI KHOZA**  
INTELMINDS



**PHATHUTSHEDZO  
MDA**  
GREEN TECHNOLOGIES



**MLINDENI  
SITHOLE**  
ITAFHA SPRING WATER



**GIVEN NGWAMBA**  
TKN GREENHOUSE TECHNOLOGY



**MAKHOTSO MOLELEKOA**  
OWETHU BUHLE CHARCOAL PRODUCTION &  
DISTRIBUTION COMPANY



**ABONGILE NKQAYI**  
MA-AFRIKA ENERGY GROUP



**MZOKONA MAXASE**  
CUBIC38



**FATIMA WILLEM**  
MMUM PTY  
LTD.

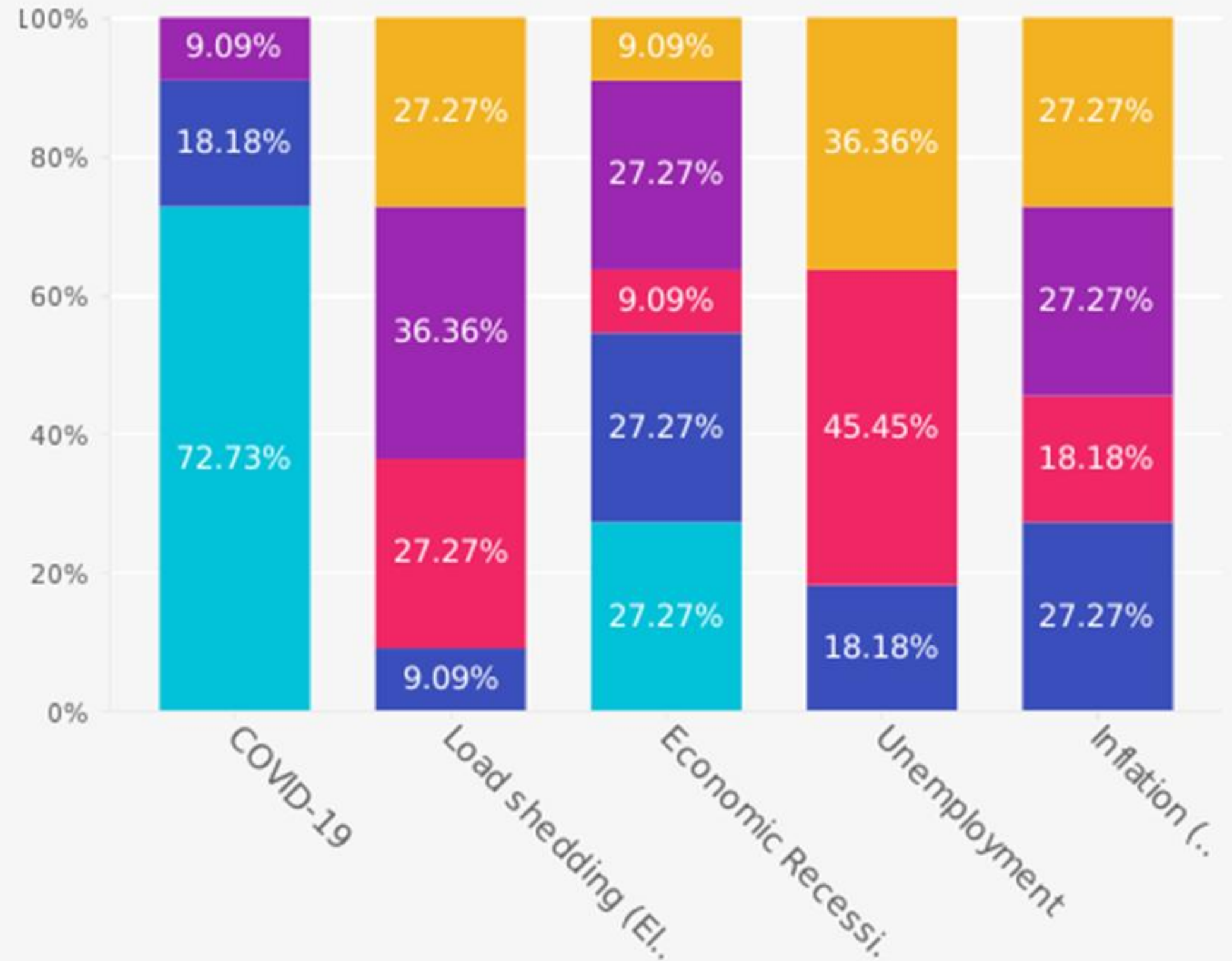


# MACROECONOMIC FACTORS



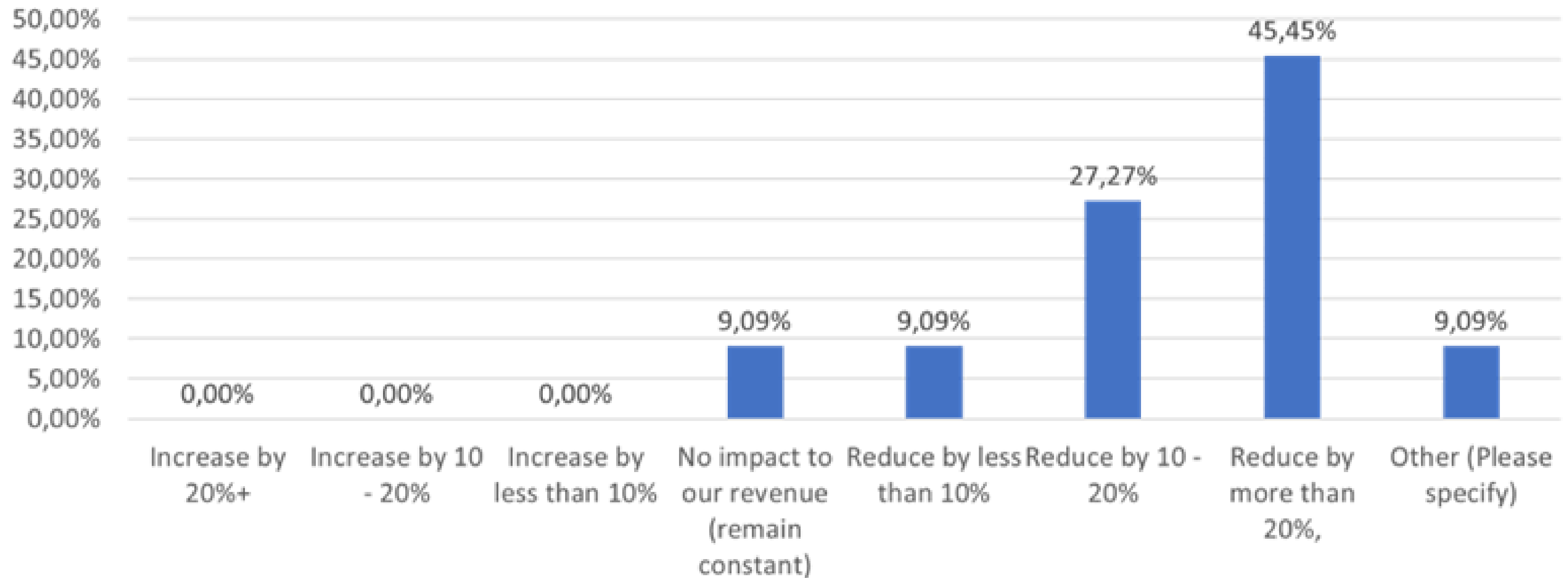
impact they will have on your business. With 1 having the worst possible impact and 5 having the least adverse impact.

Answered: 11 Skipped: 0

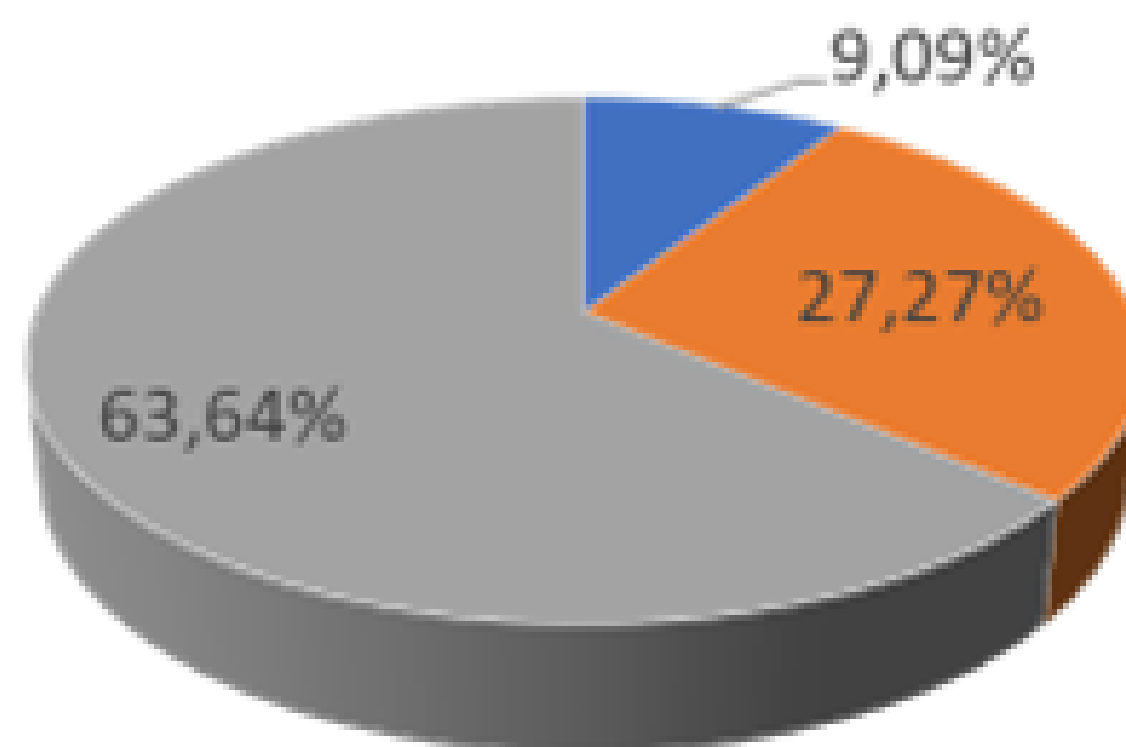


## IMPACT OF COVID-19 SINCE MARCH 2020

What is the likely impact of COVID-19 on your business' revenue\?



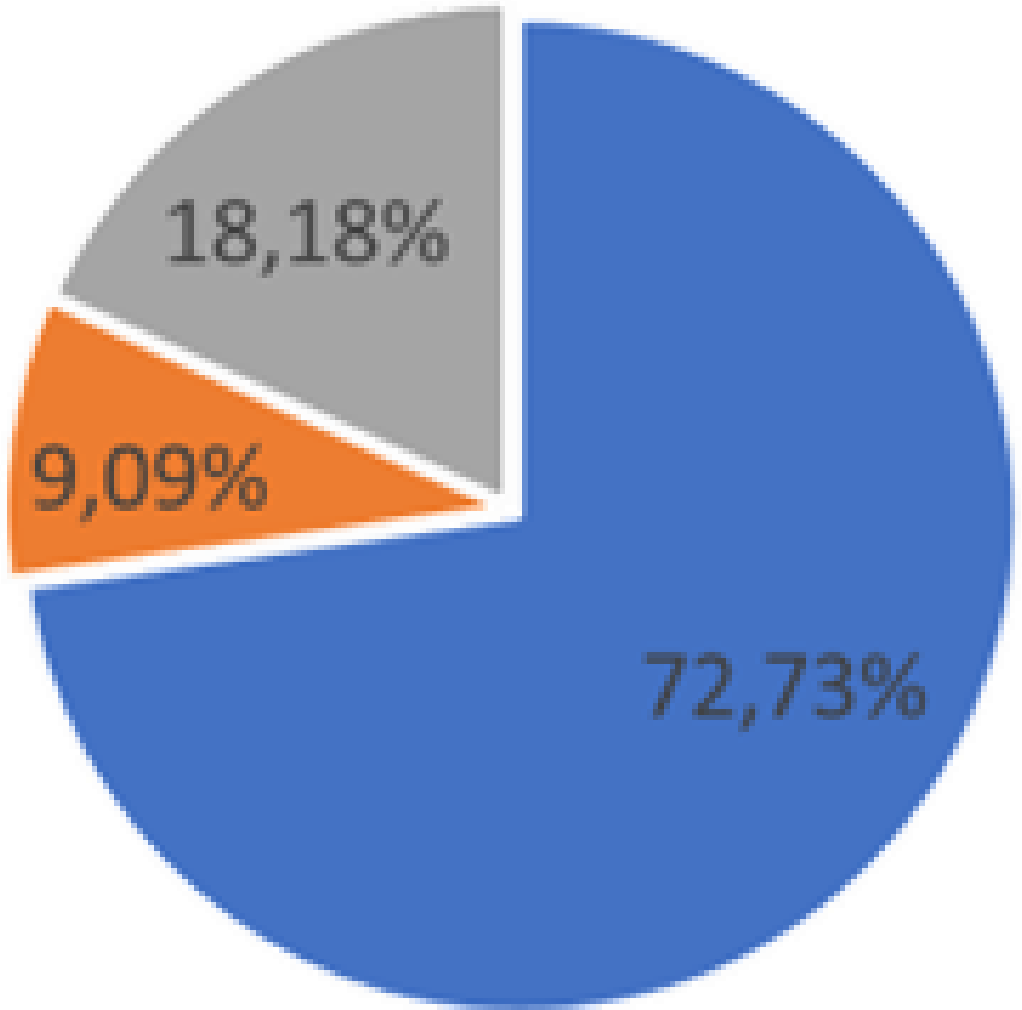
What is the most likely effect of COVID-19 on your business in the short term



- It will be business as usual for us, no anticipated impact.
- We'll have to reduce the amount of employees in my business
- We'll have to change our product offering / or business model

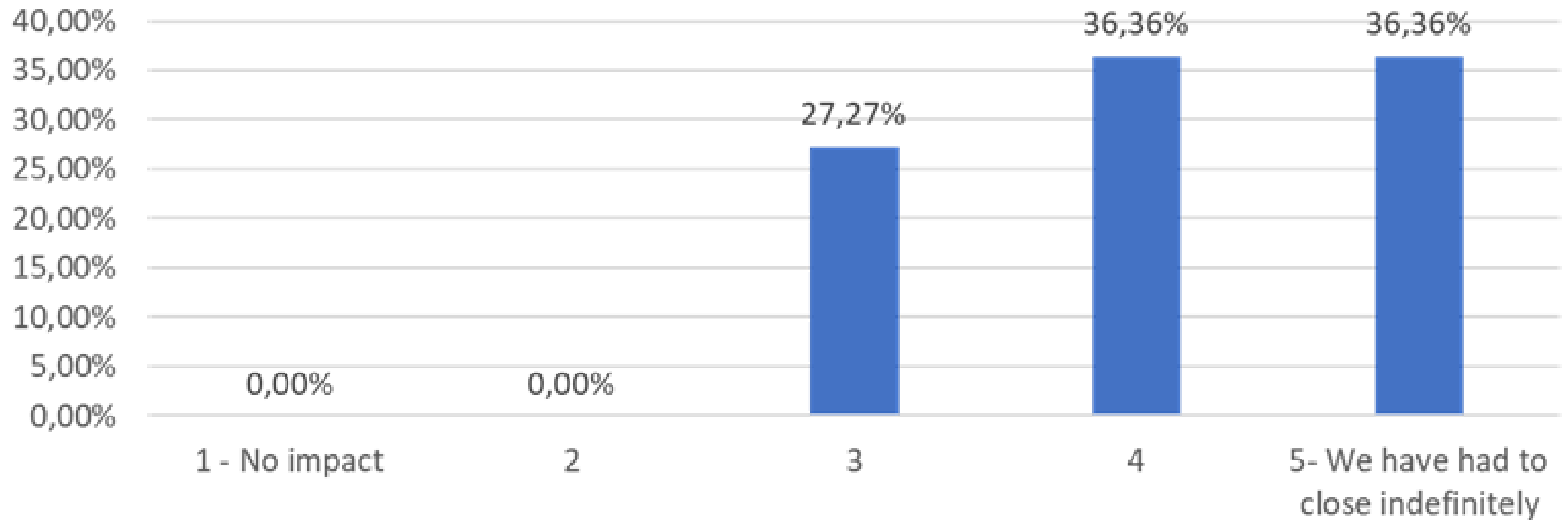


What support do you specifically need at this time to help your business survive this period?



- I need funding/financing to cover operational expenses
- I need an extension on the debts and expenses I need to pay (payment holiday)

### How severely has your business been affected by Covid-19 since the beginning of March 2020?



# INDALO'S RESPONSE TO COVID-19



## Indalopreneur Covid 19 - Relief Fund



## Indalo eLearning Platform

## Indalo Symposium





# INDALO'S RESPONSE TO COVID-19 - BDS Providers Support and Training



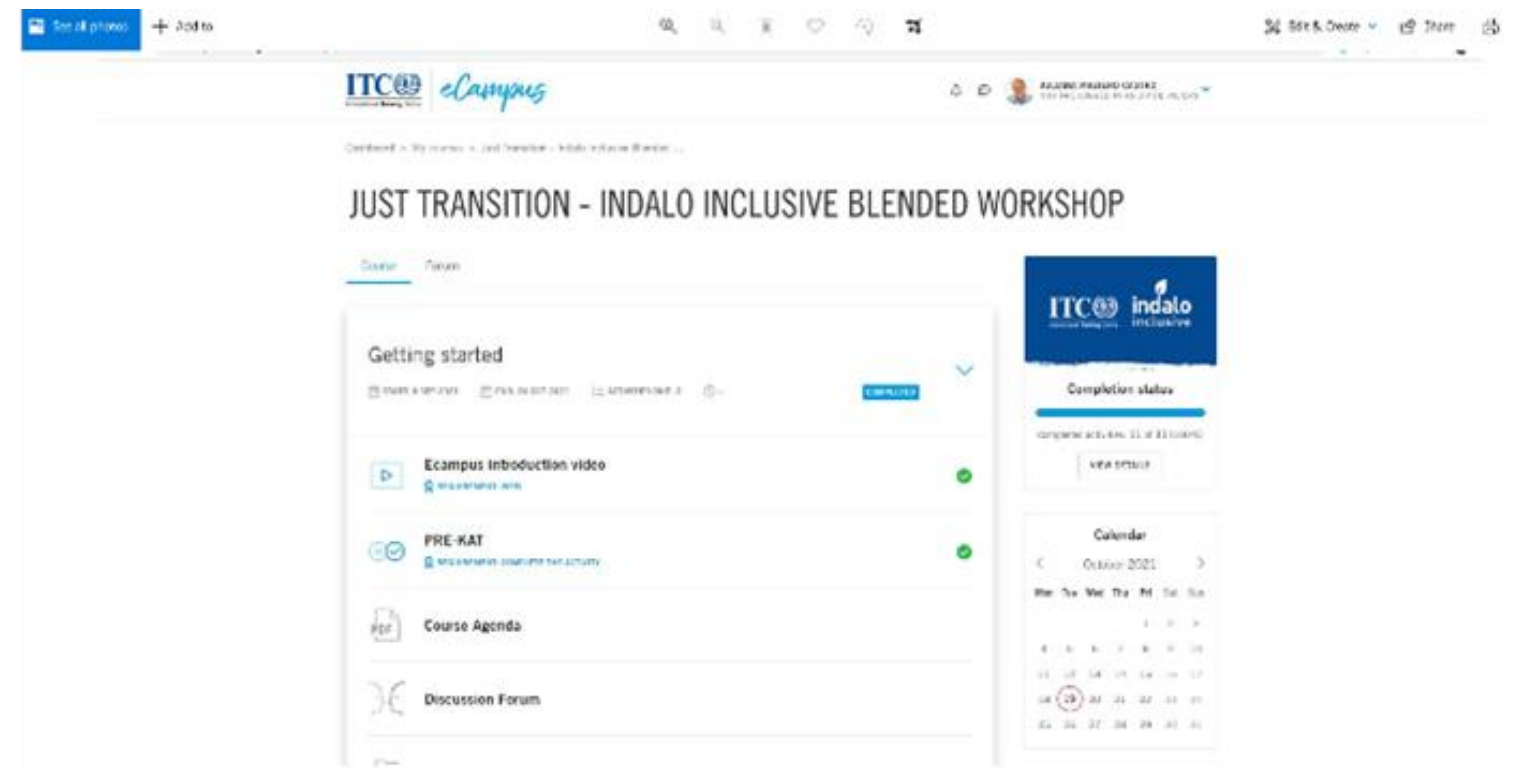
**SEED BDS+ Training of Trainers  
on Climate-Smart Enterprise  
Incubation**

 South Africa

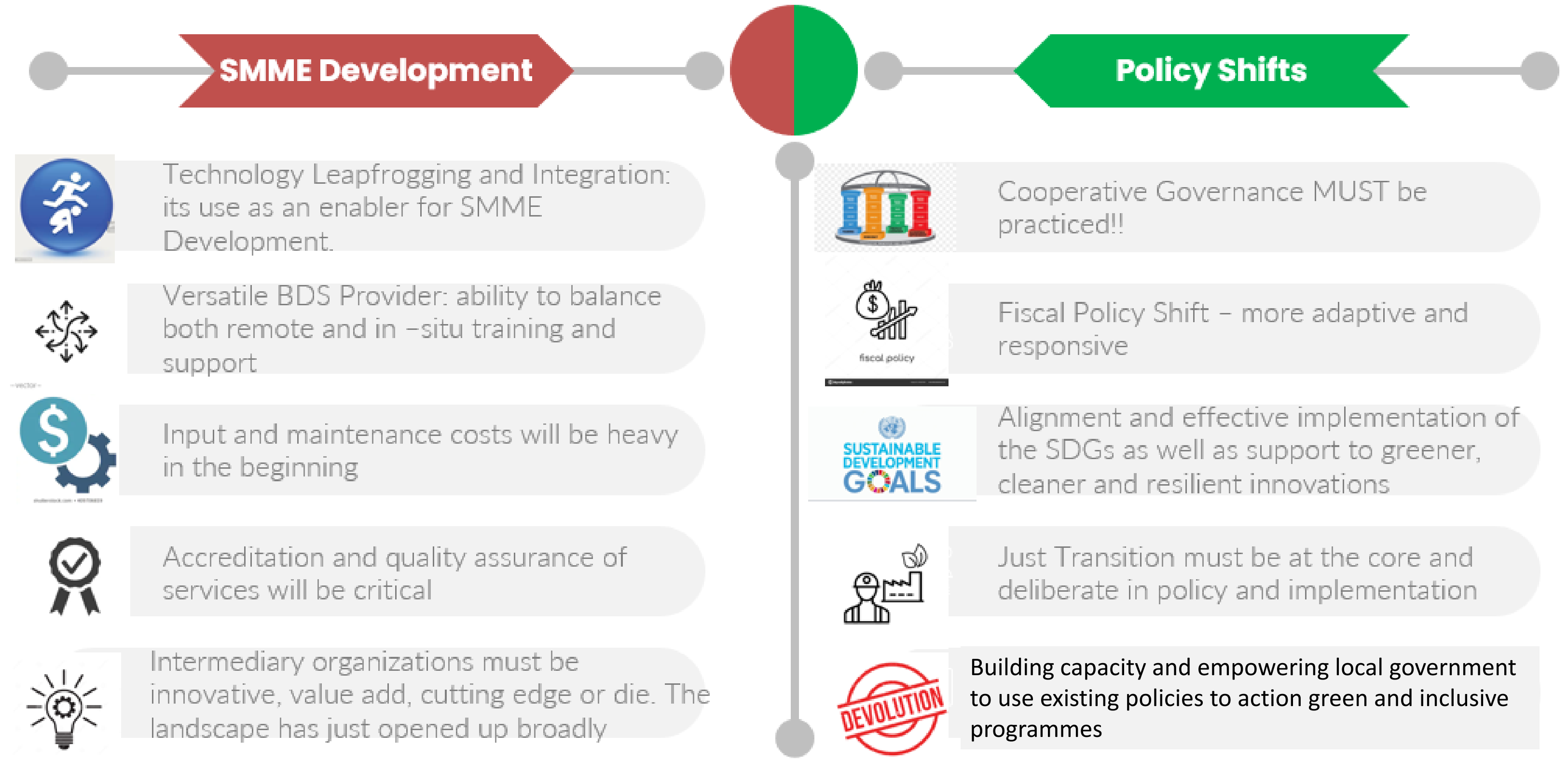
When: 16-19 February 2021

Apply by 29 JAN 2021

Send your CV and a letter of  
motivation to  
[bds@seed.uno](mailto:bds@seed.uno)



# IMPACT OF COVID ON SMME DEVELOPMENT AND POLICY: WHAT NEEDS TO BE DONE



Turning eco-inclusive enterprise ideas into **POSITIVE** economic impact



**indalo**  
inclusive



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