

### SA TRADE FLOWS TO THE WORLD

|               | Q4 2004 |        | Q4 2005 |        | Q3 2005 |        | Q4 2005 |        |
|---------------|---------|--------|---------|--------|---------|--------|---------|--------|
|               | Rbn     | US\$bn | Rbn     | US\$bn | Rbn     | US\$bn | Rbn     | US\$bn |
| Total Exports | 78.71   | 13.05  | 83.96   | 12.86  | 83.56   | 12.85  | 83.96   | 12.86  |
| Total Imports | 84.55   | 13.95  | 84.55   | 13.97  | 94.74   | 14.58  | 84.55   | 13.97  |
| Trade Balance | -5.84   | -0.89  | -0.59   | -1.11  | -11.19  | -1.73  | -0.59   | -1.11  |

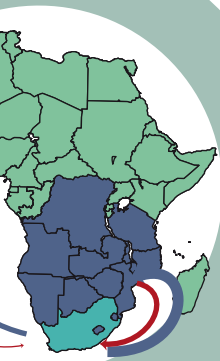
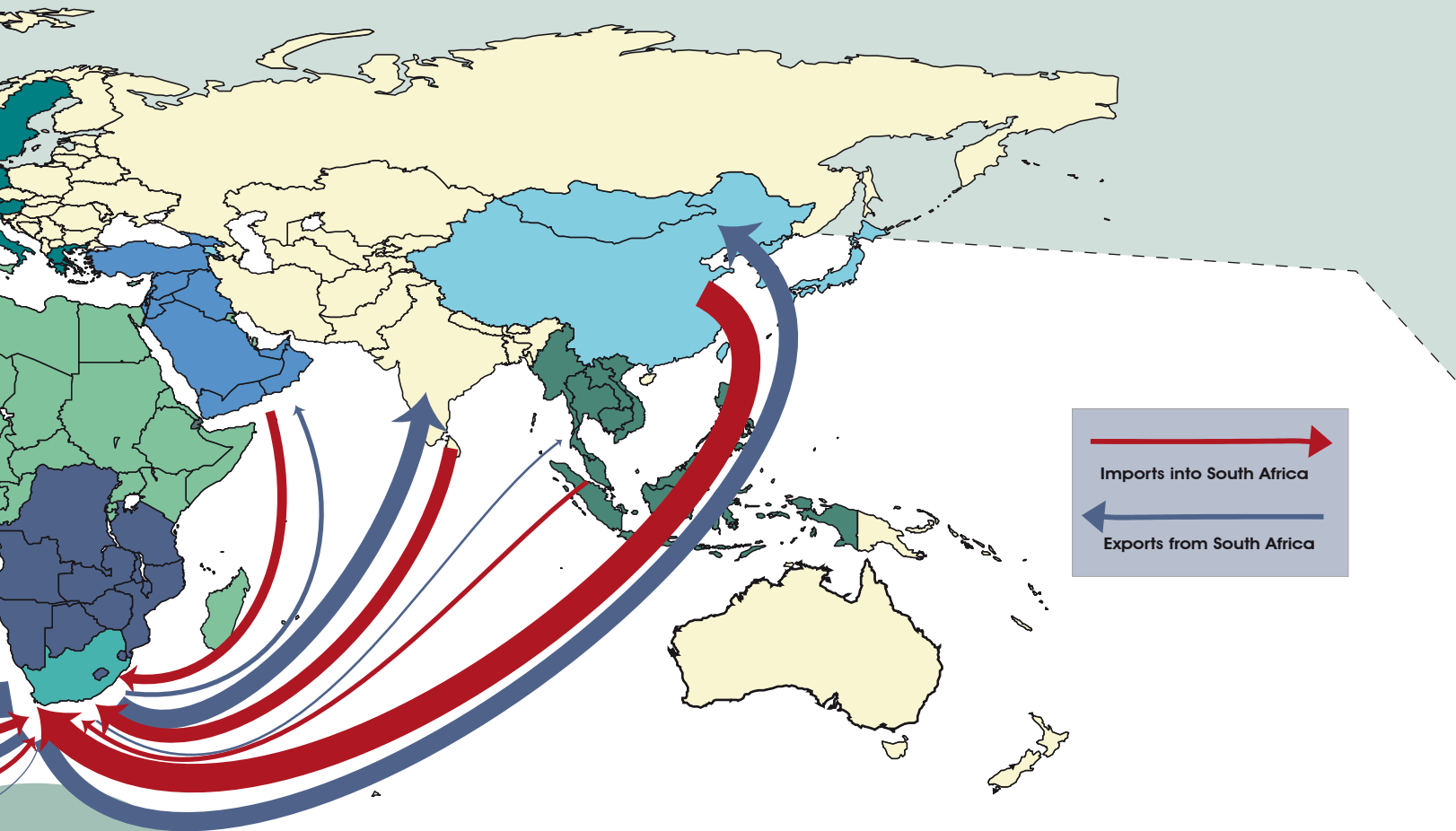
### SA TRADE WITH THE WORLD: TOP 10 PRODUCTS (HS2; Q4 2005)

| Products                             | Total Exports (Rbn) | % of Total Exports | Products                             | Total Imports (Rbn) | % of Total Imports |
|--------------------------------------|---------------------|--------------------|--------------------------------------|---------------------|--------------------|
| Precious metals                      | 22.1                | 26.3               | Machinery and boilers                | 14.33               | 15.7               |
| Mineral fuels and oils               | 8.4                 | 10.1               | Mineral fuels and oils               | 12.29               | 13.4               |
| Iron and steel                       | 8.4                 | 10.0               | Electrical and electronic equipments | 10.74               | 11.7               |
| Vehicles                             | 7.7                 | 9.1                | Vehicles                             | 10.57               | 11.6               |
| Machinery and boilers                | 5.6                 | 6.6                | Motor Vehicle parts                  | 7.35                | 8.0                |
| Ores, slag and ash                   | 4.8                 | 5.7                | Medical & surgical equipment         | 3.06                | 3.3                |
| Aluminium                            | 2.9                 | 3.4                | Plastic                              | 2.48                | 2.7                |
| Inorganic chemicals                  | 2.2                 | 2.6                | Pharmaceutical products              | 1.90                | 2.1                |
| Electrical and electronic equipments | 1.6                 | 1.9                | Organic chemicals                    | 1.73                | 1.9                |
| Beverages                            | 1.3                 | 1.6                | Precious metals                      | 1.40                | 1.54               |
| <b>Total</b>                         | <b>64.91</b>        | <b>77.3</b>        | <b>Total</b>                         | <b>62.71</b>        | <b>68.6</b>        |

### TOP THREE NON-MINERAL EXPORTS FROM AND IMPORTS TO SA FROM REGIONS (HS4, Q4 2005)

| Region          | Exports  |             |         |  | Imports     |         |  |  |
|-----------------|--|-------------|---------|--|-------------|---------|--|--|
|                 | Products   | Value (Rbn) | % share | Products   | Value (Rbn) | % share |  |  |
| EU              | Liquid & gas centrifuges                               | 2.20        | 8.09    | Original equipment components                          | 3.68        | 11.18   |  |  |
|                 | Ferro-alloys   | 1.77        | 6.50    | Motor vehicles for transport of persons (except buses) | 3.56        | 10.83   |  |  |
|                 | Motor vehicles for transport of persons (except buses) | 0.89        | 3.29    | Radio and TV transmitters, television cameras          | 1.35        | 4.11    |  |  |
| East Asia       | Motor vehicles for transport of persons (except buses) | 2.45        | 16.78   | Original equipment components                          | 2.15        | 10.21   |  |  |
|                 | Ferro-alloys   | 1.40        | 9.60    | Motor vehicles for transport of persons (except buses) | 2.04        | 9.66    |  |  |
|                 | Iron ores and concentrates                             | 1.37        | 9.37    | Radio and TV transmitters, television cameras          | 1.34        | 6.34    |  |  |
| NAFTA           | Ferro-alloys   | 0.45        | 4.89    | Aircraft, spacecraft, satellites                       | 0.61        | 7.17    |  |  |
|                 | Motor vehicles for transport of persons (except buses) | 0.41        | 4.51    | Motor vehicles for transport of persons (except buses) | 0.42        | 4.99    |  |  |
|                 | Aluminium plates                                       | 0.32        | 3.53    | Motor vehicles for the transport of goods              | 0.32        | 3.73    |  |  |
| SADC            | Oils petroleum, bituminous, distillates, except crude  | 1.22        | 14.62   | Nickel ores and concentrates                           | 0.38        | 16.78   |  |  |
|                 | Maize  | 0.64        | 7.62    | Cotton, not carded or combed                           | 0.09        | 4.10    |  |  |
|                 | Motor vehicles for the transport of goods              | 0.31        | 3.66    | Copper wire  | 0.08        | 3.64    |  |  |
| Middle East     | Hot-rolled products, iron/steel                        | 0.14        | 4.76    | Mineral or chemical fertilisers, nitrogenous           | 0.20        | 2.43    |  |  |
|                 | Pig iron and spiegeleisen                              | 0.08        | 2.82    | Motor vehicles for transport of persons (except buses) | 0.16        | 1.91    |  |  |
|                 | Ketones and quinones                                   | 0.07        | 2.35    | Polymers of ethylene, in primary forms                 | 0.14        | 1.70    |  |  |
| South-East Asia | Rolled stainless steel sheet                           | 0.19        | 10.58   | Original equipment components                          | 0.65        | 14.74   |  |  |
|                 | Chemical wood pulp                                     | 0.18        | 10.11   | Radio and TV transmitters, television cameras          | 0.36        | 8.14    |  |  |
|                 | Ferrous waste or scrap, ingots or iron or steel        | 0.13        | 7.35    | Automatic data processing machines (computers)         | 0.33        | 7.64    |  |  |
| South America   | Ferro-alloys   | 0.12        | 14.83   | Original equipment components                          | 0.59        | 19.18   |  |  |
|                 | Flat-rolled iron/steel, >600mm, clad, plated or coated | 0.04        | 4.23    | Soya-bean oil-cake                                     | 0.24        | 7.71    |  |  |
|                 | Flat-rolled iron/steel, >600mm, not clad, plated       | 0.03        | 4.10    | Meat, edible offal of domestic poultry                 | 0.23        | 7.47    |  |  |

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SA TRADE WITH THE WORLD: PERCENTAGE GROWTH RATE

|               | Q4 2004 – Q4 2005 (%) | Q3 2005 – Q4 2005 (%) |
|---------------|-----------------------|-----------------------|
| Total Exports | 6.67                  | 0.48                  |
| Total Imports | 0.00                  | -10.76                |

Note: Growth rates have been calculated on the Rand values

TOP 10 EXPORT MARKETS AND IMPORT SOURCES (Q4 2005), ALL PRODUCTS

| Exports     |             |           | Imports      |             |           |
|-------------|-------------|-----------|--------------|-------------|-----------|
| Country     | Value (Rbn) | Share (%) | Country      | Value (Rbn) | Share (%) |
| Japan       | 8.67        | 10.4      | Germany      | 11.86       | 12.99     |
| UK          | 8.54        | 10.2      | China        | 9.49        | 10.40     |
| US          | 8.45        | 10.1      | US           | 7.41        | 8.12      |
| Germany     | 5.08        | 6.1       | Japan        | 6.89        | 7.55      |
| Netherlands | 3.49        | 4.2       | Saudi Arabia | 5.06        | 5.54      |
| Australia   | 2.66        | 3.2       | UK           | 4.96        | 5.43      |
| Spain       | 2.41        | 2.9       | Iran         | 3.31        | 3.62      |
| China       | 2.29        | 2.7       | Italy        | 2.81        | 3.08      |
| Belgium     | 2.12        | 2.54      | France       | 2.80        | 3.06      |
| Italy       | 1.87        | 2.24      | Korea        | 2.57        | 2.82      |
| Total       | 45.59       | 54.6      | Total        | 57.16       | 62.6      |

SA TRADE BY REGION (RBN)

| Region            | Q4 2004 |         | Q4 2005 |         | Q3 2005 |         | Q4 2005 |         |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|
|                   | Exports | Imports | Exports | Imports | Exports | Imports | Exports | Imports |
| EU                | 24.35   | 32.62   | 27.17   | 32.91   | 27.15   | 33.47   | 27.17   | 32.91   |
| East Asia         | 14.74   | 17.08   | 14.60   | 21.08   | 14.40   | 19.36   | 14.60   | 21.08   |
| NAFTA             | 8.52    | 7.79    | 9.10    | 8.47    | 8.70    | 8.31    | 9.10    | 8.47    |
| SADC              | 7.08    | 2.10    | 8.36    | 2.29    | 8.03    | 4.81    | 8.36    | 2.29    |
| Middle East       | 2.52    | 7.19    | 2.92    | 8.14    | 3.00    | 7.66    | 2.92    | 8.14    |
| South-East Asia   | 2.22    | 3.57    | 1.78    | 4.38    | 3.03    | 4.41    | 1.78    | 4.38    |
| South America     | 0.69    | 3.01    | 0.83    | 3.05    | 0.93    | 3.22    | 0.83    | 3.05    |
| Rest of Africa    | 3.40    | 1.31    | 3.78    | 1.05    | 3.93    | 2.32    | 3.78    | 1.05    |
| Rest of the World | 15.19   | 9.86    | 15.42   | 10.03   | 14.39   | 11.17   | 15.42   | 10.03   |

## Trade and Industrial Policy Strategies (TIPS)

814 Church Street  
Arcadia 0083  
PO Box 11214  
Hatfield 0028  
South Africa

 +27(0)12 431 7900  
 +27(0)12 431 7910  
 [info@tips.org.za](mailto:info@tips.org.za)  
 [www.tips.org.za](http://www.tips.org.za)