

# Structural Transformation in South Africa: moving towards a smart, open economy for all

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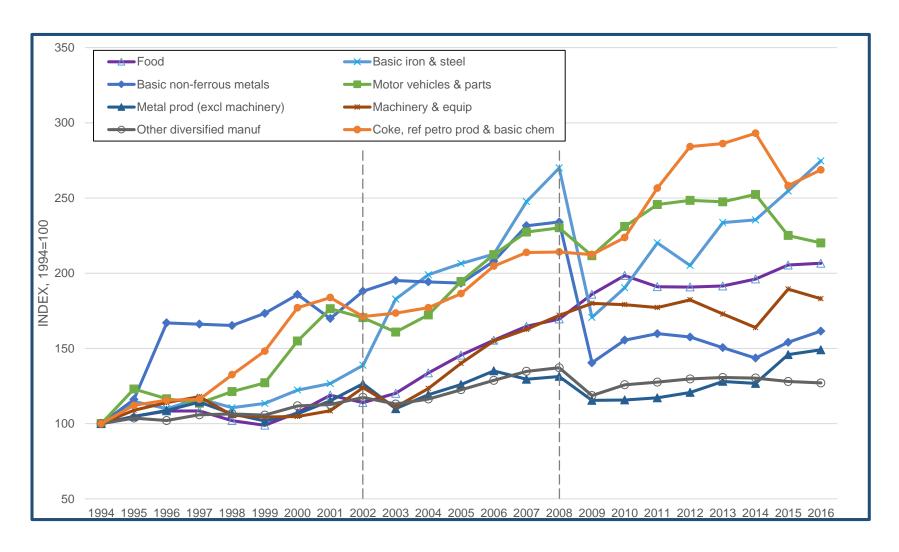
#### **Overview**

Record of structural transformation in SA **Industry Studies** Metals, Machinery & Equipment a b Automotive Vehicles & Components Agriculture and agro-processing C 3 Cross-cutting challenges Political economy of SA industrial development 4 New vision for re-industrialisation 5

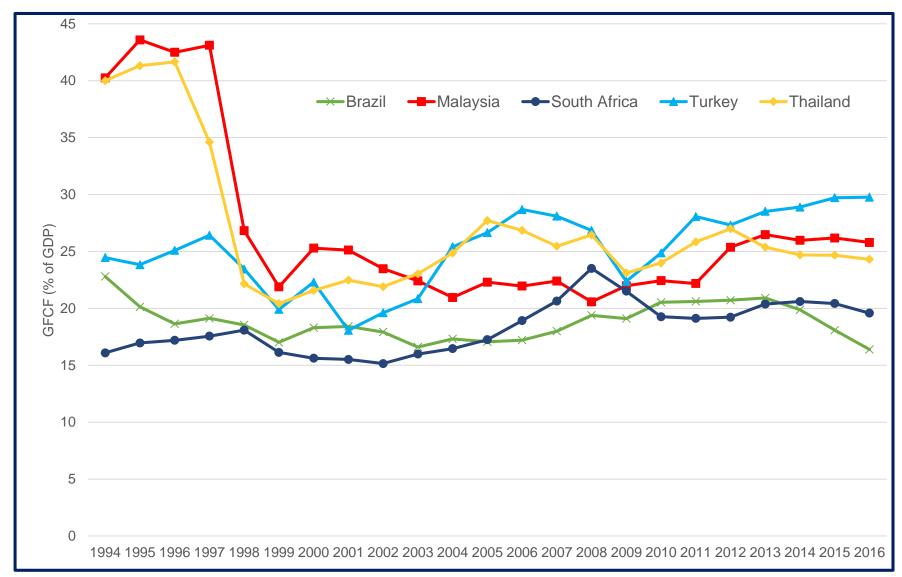
#### **Structural transformation?**



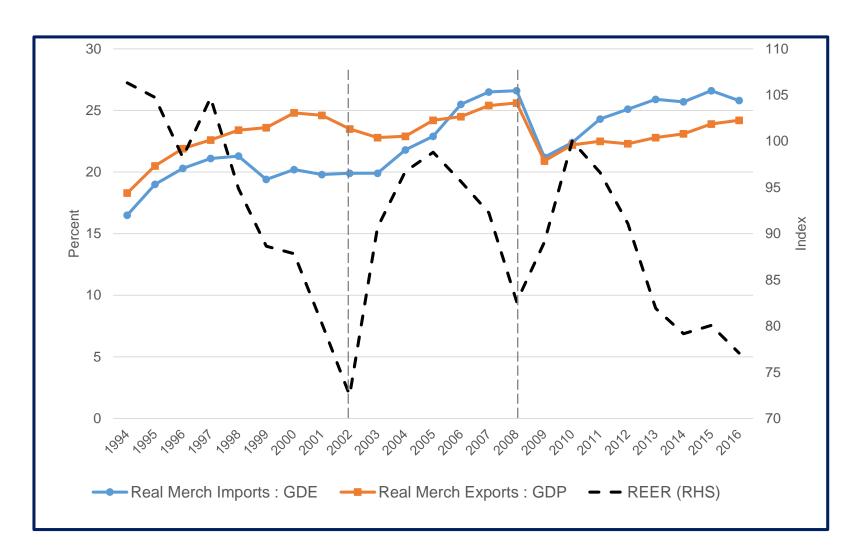
# Upstream manufacturing & auto grew value-add strongly to 2008



## South Africa's investment rates have been poor relative to most other middle income countries



# Poor management of natural resource revenues allowed unsustainable exchange rate appreciation

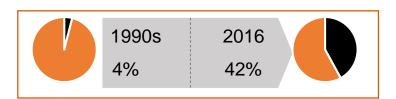


# SA has seen huge growth in financial flows and changes in ownership without higher investment rates...

1 Huge growth in foreign direct & portfolio inflows and outflows

2 Value of JSE grew over 2000s to be 2.5 times GDP

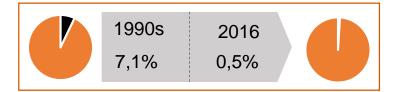
3 Increasing foreign ownership



And ownership by local institutional investors

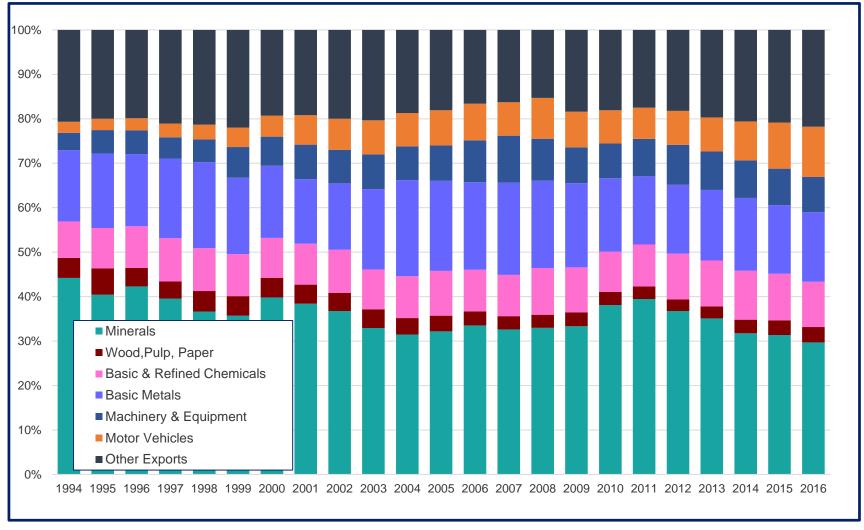


Ownership by black groups declined



## **Exports continue to be skewed to resource-based industries and motor vehicles**

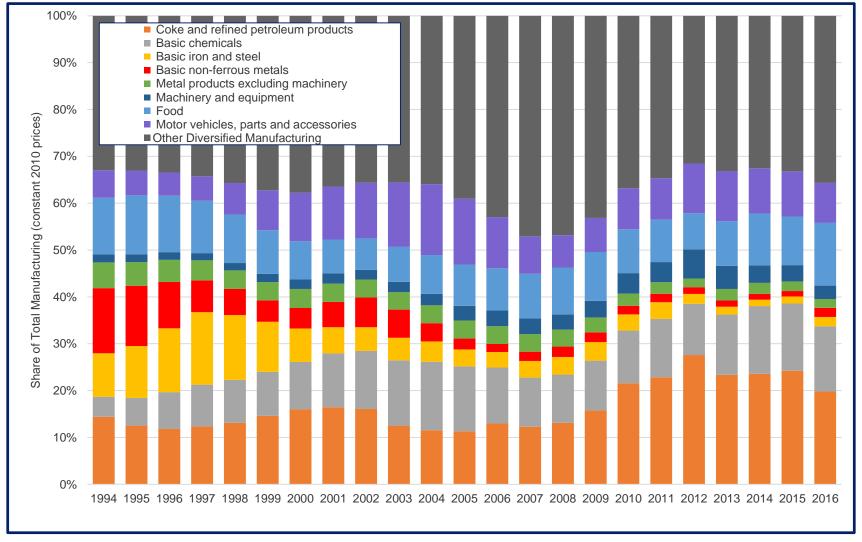
#### Share of merchandise exports, %



Source: Quantec, authors' calculations

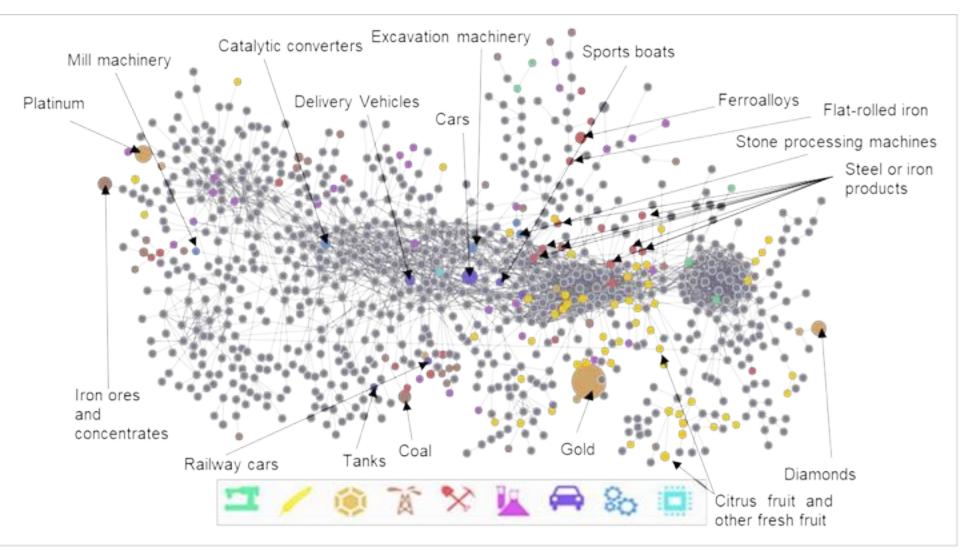
## Investment in manufacturing oriented to coke & refineries and basic chemicals

#### Share of manufacturing investment, %

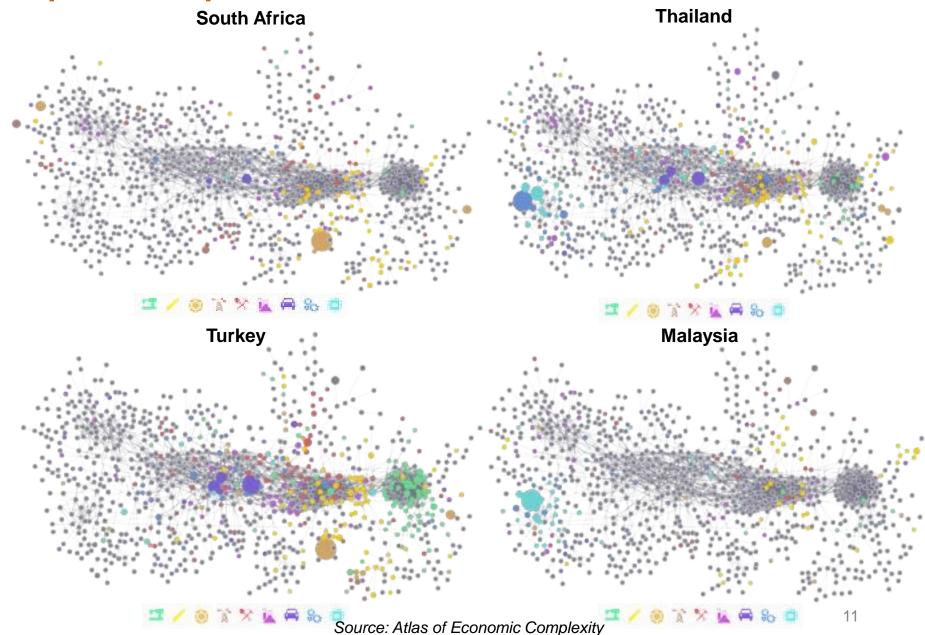


Source: Quantec, authors' calculations

### SA: poor connectedness within the product space, 2016



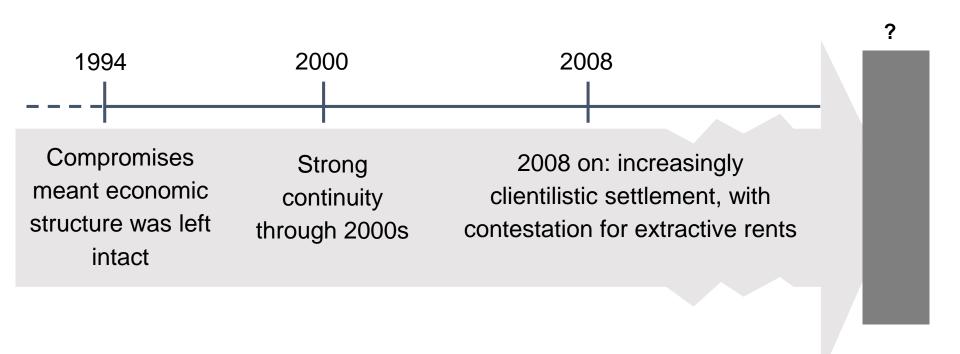
# SA has relatively poor connectedness within the product space, compared with other countries, 2016



### Key challenges for a new development path

1	Fragility of <b>commodity based growth</b> , hollowing out of more diversified capabilities
2	Policy agenda remained largely oriented to insiders/large firms
3	Challenges of building of productive capabilities
4	Fragmented state undermining coherent policies, with major costs
5	Persistent high levels of concentration
6	Extensive financialisation, undermining productivity and long term investment
7	Management of natural resource revenues allowed unsustainable exchange rate appreciation

# Context of record: Evolving political settlement and impact on industrial development?



- 1 Large corporations
  - Public sector wage premiums, and higher earnings for professionals
  - Unsustainable social grant expansion

2

3

### New vision for re-industrialisation



- Building a broad coalition for reindustrialisation
- Commitment to structural transformation and consolidation of fragmented government structures

BUILDING A BROAD COALITION FOR RE-INDUSTRIALISATION

## INDUSTRIALISATION

- Understanding and pursuing opportunities
- Incentivising and investing in capabilities development
- Confronting concentration
- Reorienting macro-policy for re-industrialisation

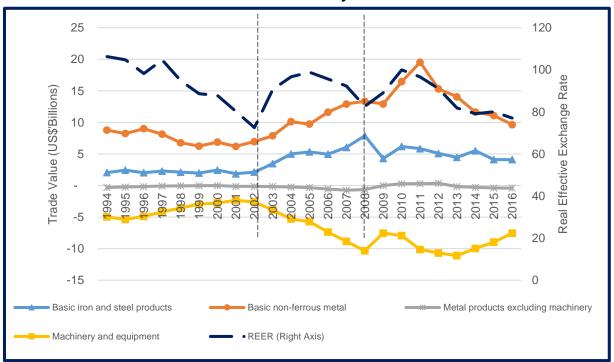
New political settlement must set out expectations for large firms for local investment, innovation and competitive rivalry. In return, government must commit to effective policies for infrastructure, procurement, skills development, technology and markets.

### Thank You

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## Machinery & metals: the litmus test of structural transformation for industrialisation?

#### Metals and machinery trade balance



- Basic metals reflecting path dependency
  - · electricity prices were export subsidy
  - volatility in world prices → protection calls
- Machinery & equipment niches of competitiveness, mainly linked to supplying mining
  - Growth brought employment; but trade deficit with strong Rand in 2000s, hollowing out capabilities
- Cluster initiatives for machinery?
- SOC procurement?

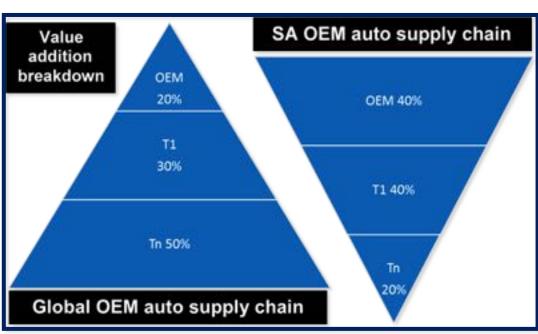
#### **Motor vehicles and components**

Effectiveness of Industrial Policy?

Industrial policies have incentivised SA assembly of vehicles, and *some* components led by catalytic converters, not necessarily building deeper local capabilities

Who benefits?

Biased in favour of OEMs, and not deepening local content



Source: Barnes et al, 2014

Implementation of alternatives known to work elsewhere?

Thailand approach, fewer models, more value addition

### **Agriculture and Agro-processing**

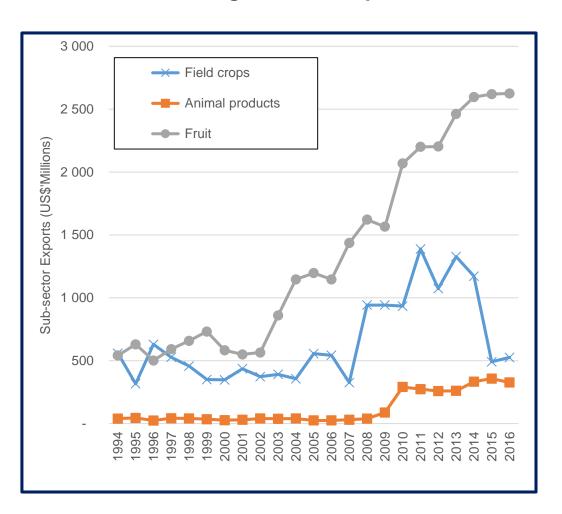
Fruit: Industrialisation of freshness

A varied picture

Value-added confectionery constrained by skewed support for sugar

Concentration & market power in dairy limit growth of smaller producers, entrants

#### **Selected Agricultural Exports**



Source: Quantec, authors' calculations